

### FY 2004/05 – Best Performance Ever

- Value generation increased over last year
  - EVA of €1,087 million compared to €572 million in FY 2003/04
- EBT increased to €1,836 million, 24% higher yoy
  - Driven by strong performance of Steel, Technologies and Services
- Net income (incl. discontinued operations) up 13% at €1,019 million
  - Earnings per share reached €2.05 compared with €1.81
- Net financial credit for the first time: €9 million
  - Gearing at -0.1%
- Proposal to increase dividend by €0.10 to €0.70 per share, in addition special dividend of €0.10 per share



### FY 2004/05 - Highlights

### Strong performance as the result of...

- successful execution of our strategy to focus on Steel, Capital Goods and Services
- numerous efficiency enhancement programs, predominantly TK best
- improved market positions

### ...and despite...

- significant price hikes for raw materials and energy
- suffering OEMs in North America



# 29 Portfolio Optimizations in 2004/05

Steel					
CS Inox (IT)*	Acquisition				
Eurinox (NL/TR)*	Acquisition				
Dortmunder Eisenbahn (DE)	Disposal				
MRT (IT)	Acquisition				
EWK (DE)	Disposal				
Hoesch Contecna	Disposal				

Disposal
Acquisition
Disposal
Disposal

Elevator	
Kare Elevators & Engineering (IN)	Acquisition
Ascensores Silves Hidrolex (ES)	Acquisition
Trapo Küng (CH)	Acquisition
Ceteco (IT)	Acquisition
Ascensores Juan Pena (ES)	Acquisition
R&O Elevator (US)	Acquisition

Technologies					
Acquisition					
Disposal					

Services					
TMH/ThyssenKrupp Mannex (DE)	Winding down				
MUT (CZ)	Acquisition				
Automata (BR)	Acquisition				
Lesser group (DE)	Acquisition				
Eckhardt Marine (DE)	Disposal				

Real Estate	
TK Wohnimmobilien (DE)	Disposal

\* minority interest \*\* 34%





# **Successful Disposal Program**

	Number of Entities	Sales (annual)	EBT (annual)	Net Financial Debt*	Pension Obligations	Employees
Fiscal year 2002/03	12**	€919 m	€1 m	€242 m	€19 m	4,529
Fiscal year 2003/04	9	€1,458 m	€(8) m	€263 m	€160 m	8,125
Fiscal year 2004/05	8	€1,981 m	€119 m	€348 m	€234 m	9,742
Total	29	€4,358 m	€112 m	€853 m <sup>***</sup>	€413 m <sup>***</sup>	22,396
Subsequent events	4	€333 m	€(11) m	€113 m <sup>***</sup>	€25 m***	1,600

<sup>\*</sup> when company was disposed of \*\* incl. non-consolidated entities \*\*\* as on last reporting date when deal was announced



### Outlook

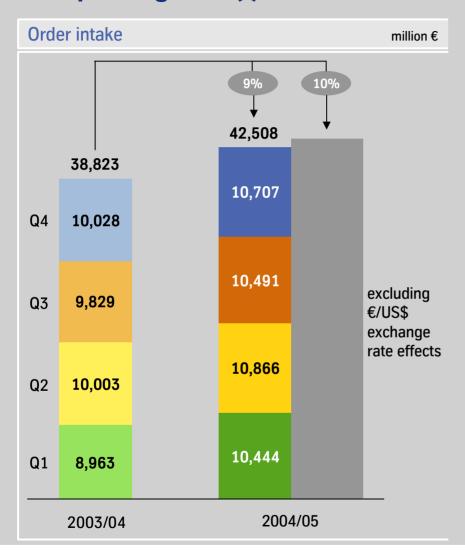
 If the economic forecasts prove accurate, we anticipate a positive performance overall in 2005/2006.

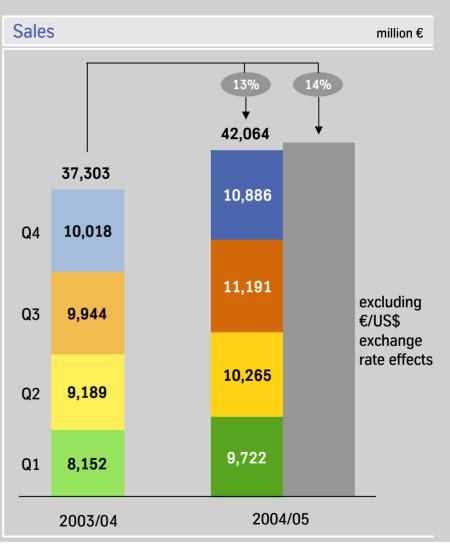
- According to current plans, we expect sales in the region of €43 billion in the current fiscal year.
- Our long-term target for pre-tax earnings is around €1.5 billion, and in fiscal 2005/2006 we once again plan to achieve a figure of this magnitude, excluding major nonrecurring effects.
- We will continue to pay a dividend based on our earnings performance.

As published in the Annual Report 2004/05, p. 52, December 01, 2005



# **Group in Figures (I)**

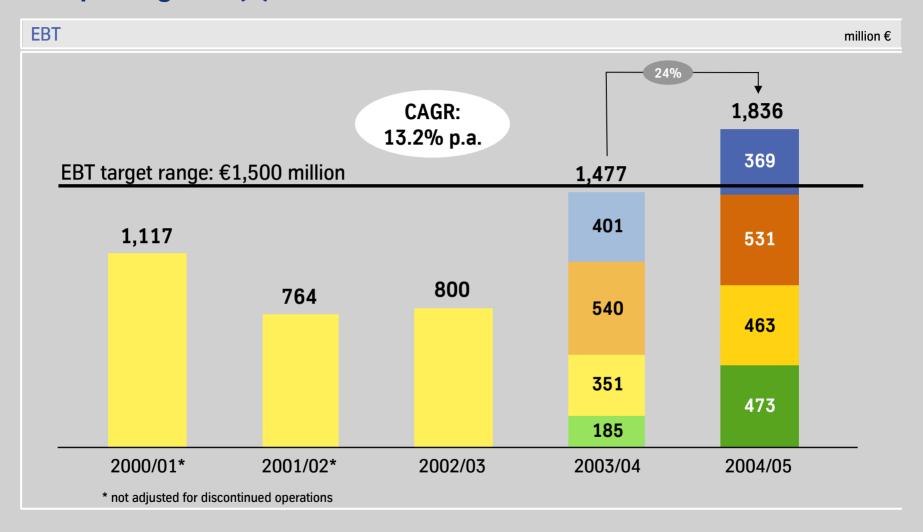








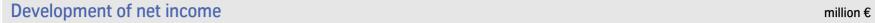
# **Group in Figures (II)**

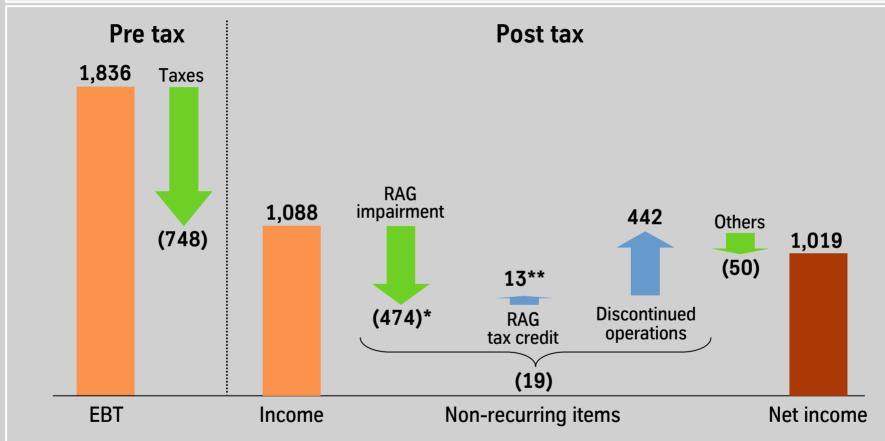






### **Group in Figures (III)**





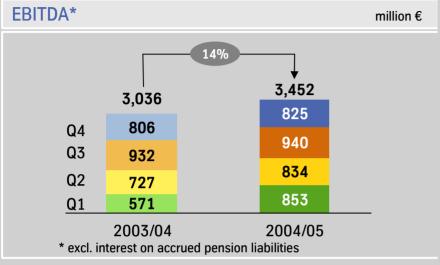
Impairment of RAG (€442 million); increase of accrual for asset retirement obligations stemming from former mining business (€32 million)

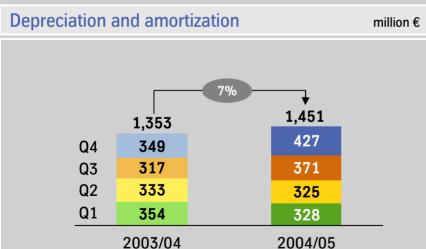
<sup>\*\*</sup> Tax credit on increase of accrual

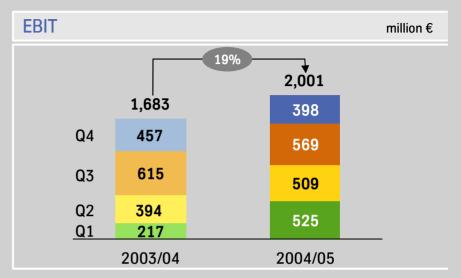


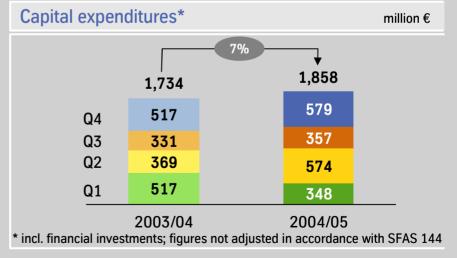


### **Group in Figures (IV)**





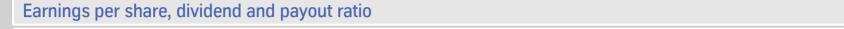


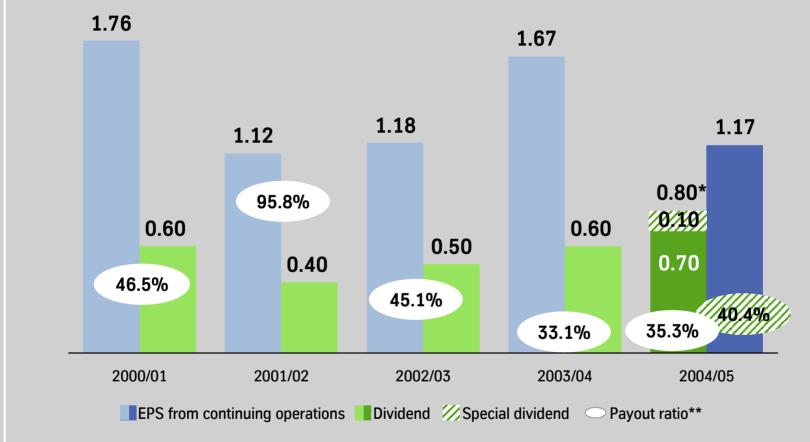






# **Group in Figures (V)**





<sup>\*</sup> proposal to Annual General Meeting

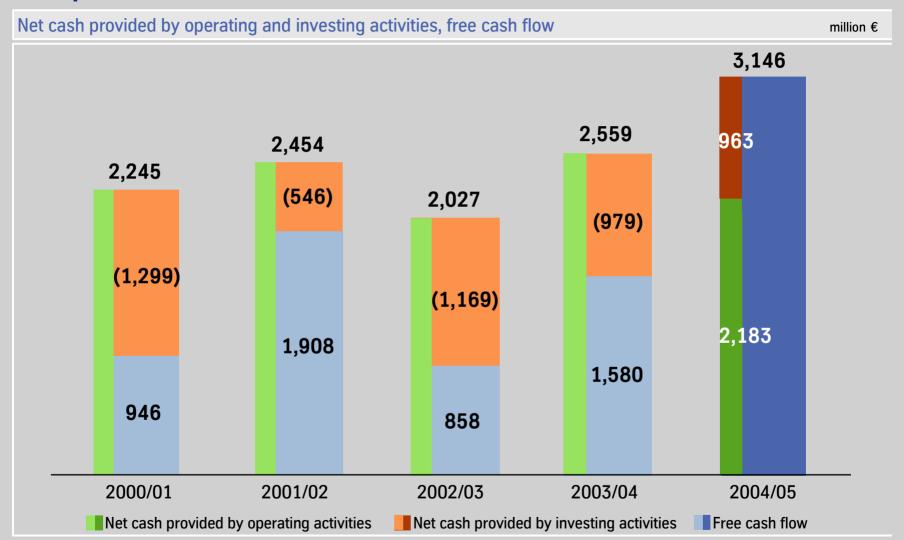
<sup>\*\*</sup> payout ratio related to net income incl. discontinued operations





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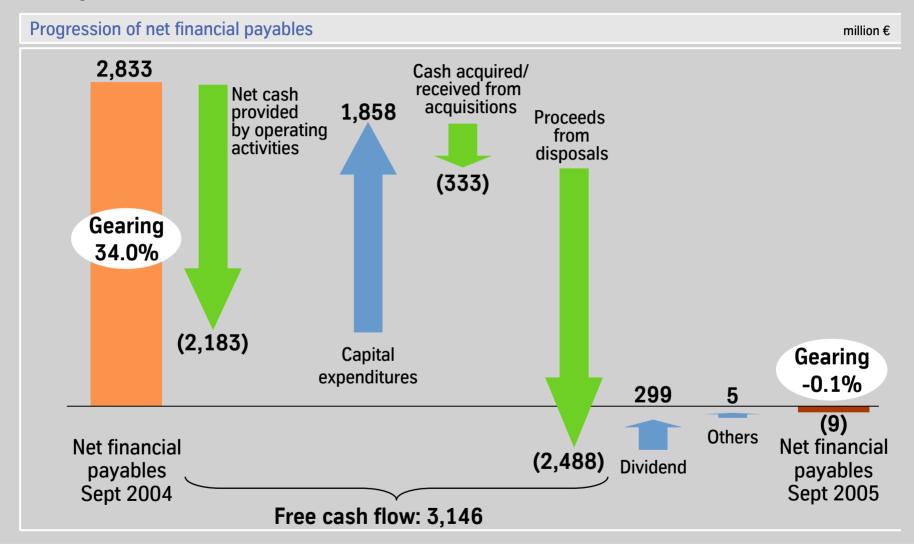
# **Group Overview – Cash Flow**







### **Group Overview – Balance Sheet**

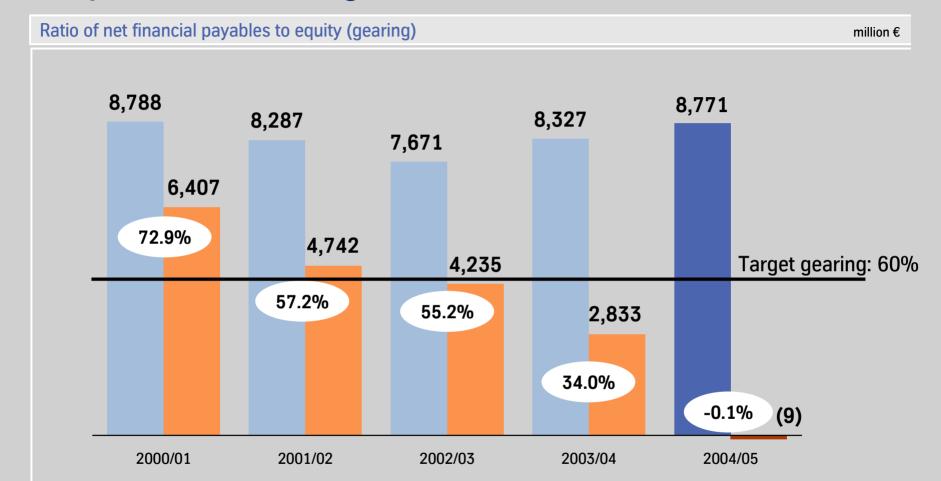






# **Group Overview – Gearing**

Equity



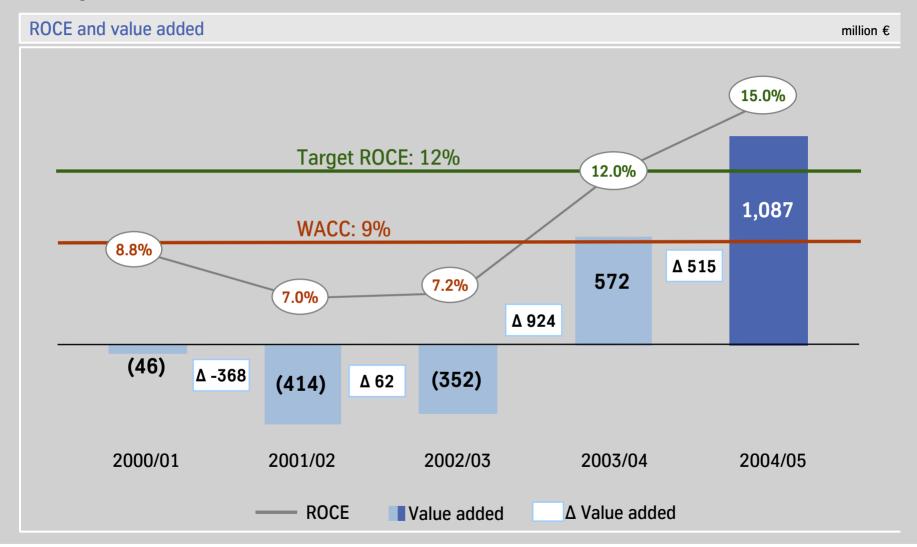
Net financial payables

Gearing





# **Group Overview – Value Indicators**







# **Value Indicators by Segment**

	Capital Employed*/**	WACC in %	Target ROCE	_	CE**		EVA** in million €	
	in million €	2003/04 and 2004/05	in %	2003/04	2004/05	2003/04	2004/05	Change
Group	17,994	9.0	12.0	12.0	15.0	572	1,087	515
thereof								
Steel	8,804	10.0	12.0	12.6	16.0	226	526	300
Automotive	3,145	9.5	17.0	12.7	5.0	100	(141)	-241
Technologies	936	10.0	15.0	14.7	(3.7)***	27	(128)	-155
Elevator	1,752	9.0	18.0	23.7	21.6	250	220	-30
Services	2,677	9.0	14.0	12.9	14.6	105	150	45
* average 2004/05			ahovo tr	arget ROCE	ahovo WAC	C. below targ	at POCE	below WACC

<sup>\*\*</sup> incl. discontinued operations





<sup>\*\*\*</sup> impacted by disposal loss of MetalCutting

above WACC, below target ROCI

below WAC

### ThyssenKrupp Group

### ThyssenKrupp AG

Group sales: €42.1 billion • EBT: €1,836 million • Employees: 183,729

Steel	Stainless	Automotive	Technologies	Elevator	Services
Sales: €9.7 bn EBT: €1,063 m Empl.: 31,576	Sales: €5.6 b EBT: €282 r Empl.: 12,20	EBT: €49 m	Sales: €5.7 bn EBT: €172 m Empl.: 27,449	Sales: €3.8 bn EBT: €352 m Empl.: 34,151	Sales: €12.5 bn EBT: €380 m Empl.: 34,835
		<ul><li>Chassis</li><li>Body</li><li>Powertrain</li></ul>	<ul> <li>Plant Technology</li> <li>Marine</li> <li>Mechanical Engineering</li> <li>Transrapid</li> </ul>	<ul> <li>4 regional Business Units</li> <li>Accessibility</li> <li>Escalators/ Passenger Boarding Bridges</li> </ul>	<ul> <li>Materials Services Europe</li> <li>Materials Services North America</li> <li>Industrial Services</li> <li>Special Products</li> </ul>
Steel		Capital Go	ods		Services

Figures FY 2004/05; continuing operations; inter-segment sales unconsolidated; employees as at Sept 30, 2004

# ThyssenKrupp



# **Segment Overview – Steel (I)**

### Steel

	Fiscal Year					
million €	2003/04	2004/05	Change	Change in %		
Order intake • Carbon Steel • Stainless Steel Sales	13,696 8,839 5,068 13,151	14,399 8,791 5,573 14,752	703 -48 505 1,601	5.1 -0.5 10.0		
Carbon Steel     Stainless Steel	8,387	9,291	904	10.8		
	4,990	5,568	578	11.6		
EBITDA • Carbon Steel • Stainless Steel	1,727	2,122	395	22.9		
	1,217	1,625	408	33.5		
	586	499	-87	-14.8		
EBIT • Carbon Steel • Stainless Steel	996	1,370	374	37.6		
	661	1,045	384	58.1		
	433	339	-94	-21.7		
EBT • Carbon Steel • Stainless Steel	916	1,302	386	42.1		
	608	1,002	394	64.8		
	385	282	-103	-26.8		

	Fiscal Year					
	2003/04	2004/05	Change	Change in %		
Capital employed (CE)* ave. €m	8,685	8,804	119	1.4		
ROCE* %	12.6	16.0	3.4%-p.	27.0		
EVA* €m	226	526	300	+		
Capex €m	729	753	24	3.3		
Deprec./ amort. (D/A) €m	731	752	21	2.9		
Free cash flow (FCF) €m	794	555	-239	-30.1		

<sup>\*</sup> incl. discontinued operations





# **Segment Overview – Steel (II)**

#### Steel

	Fiscal Year				
	2003/04	2004/05	Change	Change in %	
Crude steel output*	16,701	16,467	-234	-1.4	
(1,000 tons)					
<ul> <li>Carbon Steel</li> </ul>	13,978	13,826	-152	-1.1	
• Stainless Steel	2,723	2,641	-82	-3.0	
Shipments (1,000 tons)					
<ul> <li>Carbon Steel total</li> </ul>	12,730	11,766	-964	-7.6	
• Carbon Steel CRC**	7,272	6,792	-480	-6.6	
Carbon Steel HRC***	4,549	4,238	-311	-6.8	
Stainless total	2,519	2,239	-280	-11.1	
•Stainless cold-rolled	1,742	1,578	-164	-9.4	
Employees (Sept 30)	44,013	43,777	-236	-0.5	
Carbon Steel	30,618	30,368	-250	-0.8	
• Stainless Steel	11,811	12,201	390	3.3	
* excl. EWK ** incl. NGO-Electrical Steel *** excl. hot-strip for NGO-Electrical Steel					

#### Steel

- Steel market in 2005 characterized by further production growth (China, India) and inventory cycle-driven demand weakness as well as import pressure in certain markets (NAFTA, Western Europe)
- Increase in contract prices due to cost pressure from the raw materials side whereas spot prices declined from mid-2005
- Production cuts in the NAFTA region and Europe to rebalance supply and demand;
   ThyssenKrupp underutilized carbon steel production by around 800,000 tons and 120,000 tons at Stainless up to the end of fiscal 2004/05
- Crude steel production at ThyssenKrupp Steel at 16.5 million tons - almost at prior year level
- Recent pick-up in demand in conjunction with normalization of customers' inventories and price increases will further expand the business
- Carbon steel market much more disciplined than the stainless steel market

### **ThyssenKrupp**



# **Segment Overview – Steel (III)**

#### Steel

#### **Carbon Steel**

- Sales increase price related rather then volumerelated; full-year average prices up 23% due to contract business at ThyssenKrupp Stahl, weaker markets led to decline in spot prices in mid-2005; pleasing development at all other business units; orders lower at Tailored Blanks
- Repeated improvement in EBT with ThyssenKrupp Stahl as main contributor; higher average revenues and continued performanceenhancement measures buffered rising costs for raw materials and lower volumes
- Medium-wide strip, non-grain-oriented steel, service centers and cold room business with significant improvements; tinplate products and tailored blanks weaker than prior year period
- Even in a less dynamic steel market, again clear increase in EBT and EVA; ROCE well above target of 12%

#### **Stainless Steel**

- Sales increase due to higher base prices (first half of fiscal year) and higher surcharges (alloys, scrap); shipments down reflecting weaker demand as well as production cutbacks for coldrolled strip; nickel base alloys with strong rise in sales due to higher volumes and prices
- Decline in earnings due to sharp fall in base prices and rising material costs especially for alloys; costreduction and efficiency enhancement programs bolstering German activities; nickel base alloys with significant earnings increase
- Mexinox with stable earnings; Terni and SKS suffering from restructurings, production cutbacks (Italy) and inventory write-downs due to a substantial fall in base prices (China)

**Special Materials** (redundant starting fiscal 2005/06)

 Profit achieved after clear loss in the previous year, only made by German and French grain-oriented electrical steel activities



# **Segment Overview – Capital Goods (I)**

#### **Automotive**

		Fiscal Year			
		2003/04	2004/05	Change	Change in %
Order intake	€m	7,250	7,890	640	8.8
Sales	€m	7,247	7,627	380	5.2
EBITDA	€m	606	379	-227	-37.5
EBIT	€m	300	90	-210	-70.0
EBT	€m	260	49	-211	-81.2
CE* av	e. €m	3,146	3,145	-1	0.0
ROCE*	%	12.7	5.0	-7.7%-р.	-60.6
EVA*	€m	100	(141)	-241	-
		470	101		- 0
Capex	€m	439	461	22	5.0
D/A	€m	306	289	-17	-5.6
FCF	€m	159	(53)	-212	-
Employees(Sept 30) 42,139 42,541 402 1.0					
* incl. discontinued operations					

- Higher order intake and sales reflecting a generally improved market environment with higher volumes (new model and plant launches) and increased business (system business, foundries, car/truck crankshafts)
- Excluding €/US\$ exchange rate effects, order intake and sales would have been 10.8% and 7.3% higher respectively
- EBT burdened by €28 million impairment loss for Detroit plant
- Body & Chassis NA: Rise in profits at foundries (better workloads, passing on scrap price increases) but continuing low productivity at stamping plants; Body & Chassis EU/AP/LA with lower earnings compared to last year caused by weaker performance and special items (Rover insolvency, withdrawal from Valmet); Powertrain again main contributor to income
- Restructuring of North American business continued with sale of TK Stahl Company; ROCE and EVA negatively impacted by impairment charge





# **Segment Overview – Capital Goods (II)**

#### **Technologies**

		Fiscal Year			
		2003/04	2004/05	Change	Change in %
Order intake	€m	4,770	5,514	744	15.6
Sales	€m	4,083	5,687	1,604	39.3
EBITDA	€m	151	245	94	62.3
EBIT	€m	52	109	57	+
EBT	€m	88	172	84	95.5
CE* ave	e. €m	572	936	364	63.6
ROCE*	%	14.7	(3.7)	-18.4%-p.	-
EVA*	€m	27	(128)	-155	-
Capex	€m	159	411	252	+
D/A	€m	99	136	37	37.4
FCF	€m	316	536	220	69.6
Employees(Sept 30) 21,980 27,449 5,469 24.9					
* incl. discontinued operations					

- Rise in order intake and sales driven by increased foreign demand from engineering sector (cement plants, mining/handling and construction equipment) and several shipbuilding orders/billings; order book up 60% from a year earlier
- EBT almost doubled: Mechanical Engineering again with highest contribution; profit at Marine Systems significantly improved with positive contribution from HDW group; Plant Technology negatively impacted by fair-value recognition of currency hedges and higher project cost
- ROCE and EVA negatively impacted by disposal loss (MetalCutting), excluding this effect: ROCE 26%, EVA €151 million
- Portfolio optimization completed and realization of targeted organizational structure of 3 business units: Plant Technology, Marine Systems and Mechanical Engineering
- Capex higher due to HDW acquisition; increase in FCF and employees due to inclusion of HDW group





# **Segment Overview – Capital Goods (III)**

#### Elevator

3,767 3,569 447	2004/05 4,151 3,773	384 204	Change in % 10.2 5.7	
3,569	i i			
	3,773	204	5.7	
447			J. /	
	418	-29	-6.5	
395	368	-27	-6.8	
370	352	-18	-4.9	
1,709	1,752	43	2.5	
23.7	21.6	-2.1%-р.	-8.9	
250	220	-30	-12.0	
214	119	-95	-44.4	
52	50	-2	-3.8	
99	606	507	+	
Employees(Sept 30) 31,699 34,151 2,452 7.7 Elevator continued all operations.				
	1,709 23.7 250 214 52 99 31,699	1,709	1,709	

- Market environment characterized by intensive competition, rise in starting material prices and negative €/US\$ exchange rate effects
- Despite this, growth in order intake and sales; main order increase at Americas and Southern Europe/Africa/Middle East business units following new installation and project orders (Dubai, Barcelona Metro); major rise in sales at Accessibility business unit due to expansion of activities
- Excluding €/US\$ exchange rate effects, order intake and sales would have been 11.9% and 7.3% higher respectively
- Profits at all business units, bolstered by process optimizations, efficiency gains and initiatives ("Global Service Strategy"); Accessibility business unit with clear improvement following expansion of market position
- Successful market launch of "Spirit" (machine room-less elevator) in Europe underpinning innovative strength
- Increase in FCF due to internal reallocations

### **ThyssenKrupp**



# **Segment Overview – Services**

#### **Services**

		Fiscal Year			
		2003/04	2004/05	Change	Change in %
Order intake	€m	11,437	12,473	1,036	9.1
Sales	€m	11,306	12,504	1,198	10.6
EBITDA	€m	409	541	132	32.3
EBIT	€m	288	429	141	49.0
EBT	€m	251	380	129	51.4
	_				
CE* ave	e. €m	2,725	2,677	-48	-1.8
ROCE*	%	12.9	14.6	1.7%-p.	13.2
EVA*	€m	105	150	45	42.9
Capex	€m	147	190	43	29.3
D/A	€m	121	112	-9	-7.4
FCF	€m	230	385	155	67.4
Employees(Sept 30) 33,211 34,835 1,624 4.9					4.9
* incl. discontinued operations					

- Favourable pricing conditions for most materials in the first half of the year; weakening of prices especially for carbon steel in the US in the second half
- Rise in sales at all business units and mainly at Materials Services North America; less favourable market conditions offset by expanding business in terms of product/service range and regions
- Largest earnings contribution from Materials Services Europe mainly due to continuing high price levels; major improvement at Industrial Services on the back of pleasing foreign demand and business development efforts; Special Products again very strong
- Overall clear increase in EBT and EVA;
   ROCE above target of 14%
- Business activities further streamlined with sale of two smaller entities
- Strong focus on further managing the net working capital successfully

### **ThyssenKrupp**



### Cleaning up the Balance Sheet – RAG Impairment

- Political environment regarding the coal mining in Germany has worsened significantly
- Therefore full impairment of the investment in RAG at €442 million
- Classified as non-recurring item
- Additional increase by €32 million of accrual for asset retirement obligations stemming from former mining business to reflect a shortened time frame



# **Acquisition of a World Class Asset: HDW**

million €	01.01.2005
Intangible assets	210
Goodwill	964
Property, plant and equipment	249
Financial assets	10
Inventories	359
Trade accounts receivable, net	195
Other assets	126
Marketable securities and cash and cash equivalents	703
Other operating assets incl. deferred income taxes	23
Total assets acquired*	2,839
Accrued pension and similar obligations	167
Other accrued liabilities	479
Financial payables	361
Trade accounts payable	138
Payables from orders in progress (POC)	1,245
Other payables incl. deferred income taxes	134
Total liabilities assumed*	2,524
Minority interest	7
Net assets acquired	308

<sup>\*</sup> Estimated fair values of the assets and liabilities assumed at the date of acquisition

- Newly formed group is managed by ThyssenKrupp Marine Systems AG (TKMS)
- ThyssenKrupp holds 75% in TKMS and will assume industrial management
- The seller (One Equity Partners) received a 25% stake in TKMS plus a payment of €220 million (funded from the cash resources of the new shipyard group)
- This resulted in a total purchase price of €308 million
- Results of HDW group have been consolidated since January 1, 2005
- Net cash taken over €342 million





### **Continuously Conservative on Pension Assessment**

- Internally funded pension obligations previously discounted at a rate of 5.5% (Germany)
- Discount rate adapted to current market rate of 4.0% (Germany)
  - Very conservative valuation approach
- Reduction in discount rate results in corresponding increase in pension obligations
- Peak in pension payments will be reached in 2006/07



# Fiscal Year 2004/2005 - Wrap-up



### **Consolidation concluded**

- Best performance ever:
   Record EBT €1,836 million, ROCE 15.0%, EVA €1,087 million,
   exceeding the very good results of last year
- Balance sheet further strengthened:
   Net financial credit €9 million, gearing -0.1%
- Running a tight ship: Impairment of RAG investment, sale of MetalCutting led to successful completion of the last disposal program

### $\Rightarrow$

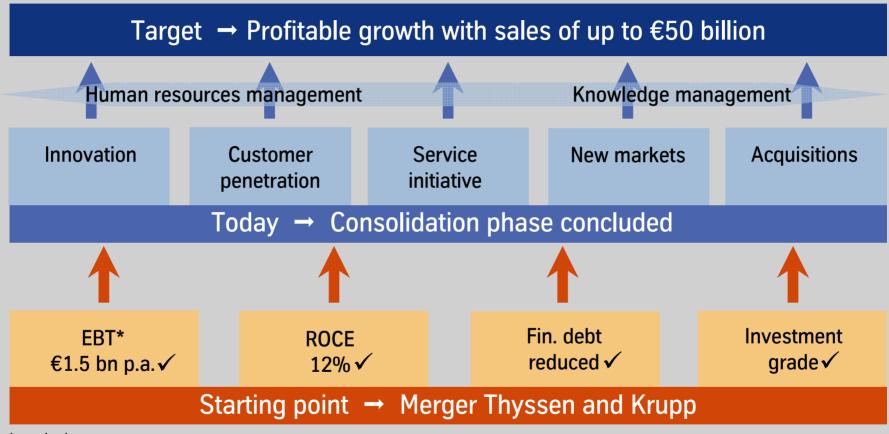
### Shifting gears to profitable growth

- Sustainable EBT range of €1.5 billion going forward, excluding major non-recurring effects like restructurings
- Further portfolio optimizations as an ongoing process



### **ThyssenKrupp**

### ThyssenKrupp – Consolidation Concluded

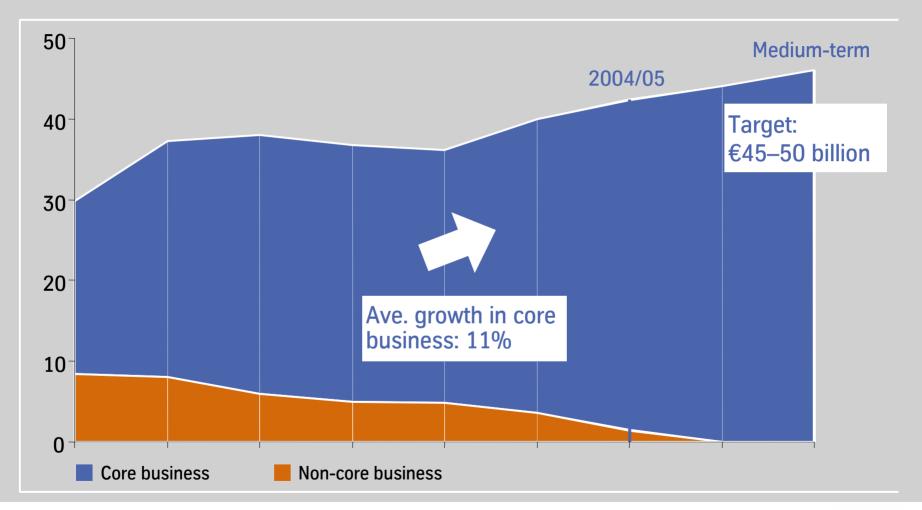


<sup>\*</sup> core business



# **Strategic Goals for the Future**

Sales of €45 - €50 billion through disproportionate growth of core business





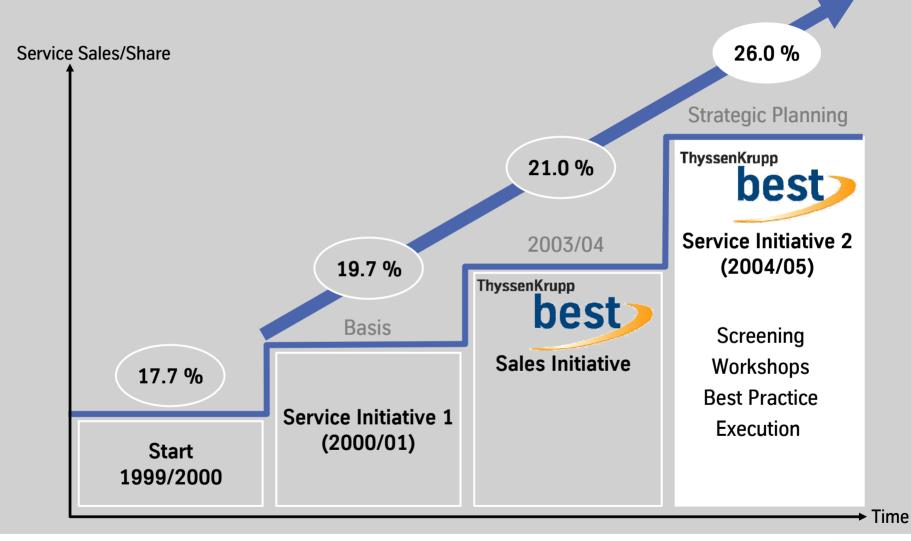


# **Strategic Key Points**

- Manage value systematically by concentrating on high-performance business areas and active portfolio management
- Strong commitment to sustainable profitability and value enhancement throughout the cycles
- Strengthen customer and service orientation
- Expand technological and innovative capabilities
- Make optimal use of potential within the Group



### **Service Initiative Gains Momentum**







# **Innovations Pave the Way to Success**

#### **Flevator**

#### TWIN® elevator



- ThyssenKrupp Innovation Award 2003 (1st)
- Production-ready elevator system with two independent cabs in one shaft
- Higher transportation performance using fewer shafts
- Reference projects: ThyssenKrupp headquarters and University of Stuttgart commercial projects: e.g. BMW **Group headquarters**

#### Steel

#### NSB® NewSteelBody



#### **Automotive**



- ThyssenKrupp Stahl designed a complete weight-optimized steel body-in-white
  - Open source project to interested auto manufacturers for joint further development
- Reference vehicle is the Opel Zafira
- The body developed under the project is 24% lighter than the reference vehicle

#### **Technologies**

#### Ammonia plant



- ThyssenKrupp Innovation Award 2004 (2nd)
- The Dual Pressure Process aimed at a significant increase in plant capacity with simultaneous reduction of the scale-up risk by applying referenced equipment
- Plant capacity increased by 65%, energy consumption to be reduced by around 5%

#### **Technologies**

#### **EnviNOx®**



- Innovation Award Reduction in greenhouse gases through almost complete
- First large-scale implementation completed in Linz, Austria

elimination of harmful nitrogen

oxides (NUx) and laughing gas

(N20)(2003)

### **ThyssenKrupp**



# **Overview of Segment Business Strategies**

Secure and strengthen market position in Europe Slab production site in Brazil Steel Expand in China, address US market Growth through downstream strategy **Stainless** Secure world market leadership Focus on innovative components and systems/solutions based on them **Automotive** Growth in Asia, in particular China Organic growth and operational acquisitions **Flevator** Strive to achieve no. 2 ranking on world market Focus on three high-performance BUs Plant Technology, Marine **Technologies** Systems and Mechanical Engineering Growth through integrated services (material and industrial services) across customer value chains **Services** Regional growth focused on Eastern Europe and North America





# **Objective: Group With Sales up to €50 Billion**

# ThyssenKrupp AG Sales: up to €50 billion

Product-oriented businesses
Sales: ~ €30 billion

Service-oriented businesses
Sales: ~ €20 billion

#### Steel

Carbon Stainless

Objective in €bn

Sales 2003/04\* in €bn





13.7

### **Capital Goods**

Automotive ( $\sim$ 8) Elevator (5 – 6) Technologies (6 – 7)

$$19 - 21$$



16.0

#### **Services**

Materials and Industrial Services

$$12 - 13$$



11.9





<sup>\*</sup> as reported on Dec 1, 2004

# Strong Partnership between Dofasco and ThyssenKrupp

Friendly Take-over Bid to Dofasco's Shareholders



35

## **Dofasco - Transaction Highlights**

### **Key Highlights**

 Offer price of C\$61.50 per share – total equity value of €3.5 billion

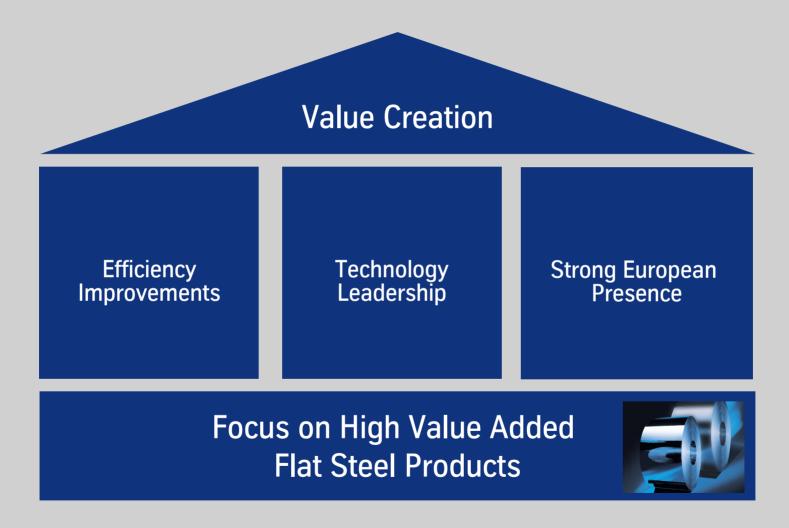
Dofasco Board unanimously recommends acceptance of offer

 Creation of a global leader in the high quality flat steel market with combined sales of over €12 bn



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## **ThyssenKrupp Steel – Strengths**





## ThyssenKrupp Steel – Growth Strategy

## Strategy to grow in Europe and NAFTA

Build on strong European presence

 Creation of a new low-cost slab producer to ensure future growth opportunities

Enter NAFTA market with high demand for high value added products

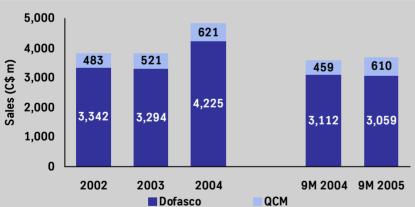


### **Dofasco Overview**

#### **Business Overview**

- Leading Canadian steel producer, headquartered in Ontario, with currently approx. 11,000 employees
- Supplier of flat-rolled steel products with facilities in Canada, the US, and Mexico
- Key Products: Galvanized, Cold Rolled, Tinplate and Hot Rolled
- Customers: Automotive, Packaging, Distribution and Construction
- Dofasco also owns 98.7% of QCM, an iron ore company

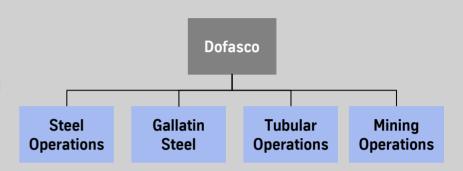
### **Dofasco and QCM Sales Development**



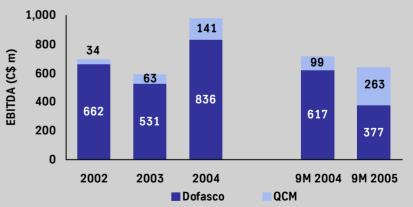
Note: Dofasco reported sales of C\$3,239m for the 9 months to 30 September 2005. Adjusted for the 71 day period from 22 July until 30 September during which QCM contributed C\$179m of sales, sales were C\$3,059m.

Source: Dofasco financial reports (adjusted to remove the QCM sales, not adjusted for intercompany eliminations), QCM prospectus (amended version as of Nov. 16, 2005).

### **Dofasco Group Structure**



#### Dofasco and QCM EBITDA Development



Note: Dofasco reported an EBITDA of C\$413m for the 9 months to 30 September 2005. Adjusted for the 71 day period from 22 July until 30 September during which QCM contributed C\$36m of EBITDA, EBITDA was C\$377m.

Source: Dofasco financial reports (adjusted to remove the QCM EBITDA, not adjusted for intercompany eliminations), QCM prospectus (amended version as of Nov. 16, 2005).

## ThyssenKrupp



## **Excellent Strategic Fit**

## Acquisition of Dofasco - Rationale

Focus on High Quality
Products and
Excellent Customer
Portfolio

- Technology leader meets technology leader
- Both companies are focused on high quality flat steel products and differentiation strategy in Automotive / Industry segments

Expansion in NAFTA

- ThyssenKrupp Steel to gain strong footprint in NAFTA with regional customer access
- Dofasco to become ThyssenKrupp Steel's NAFTA platform and HQ

Low Cost Slabs Supply from Brazil

Slab supply for Dofasco from ThyssenKrupp's Brazilian steel project

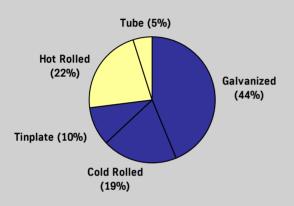
Strengthen Market Position in Global Steel Industry

 ThyssenKrupp Steel to significantly increase share of global steel market, particularly in high value added products

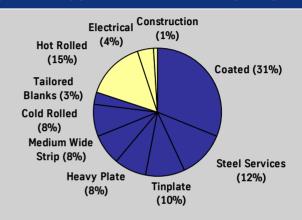


## **Both Companies with Strategic Focus on High Value Added Market Segments**

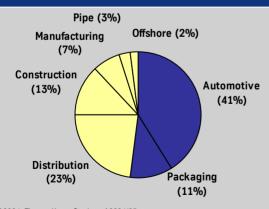
#### **Dofasco - Products by Shipments**



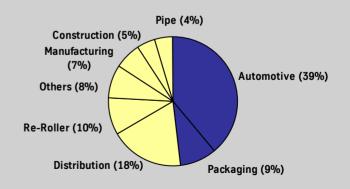
### ThyssenKrupp Steel – Products by Shipments



#### **Dofasco - Customers by Shipments**



### ThyssenKrupp Steel – Customers by Shipments



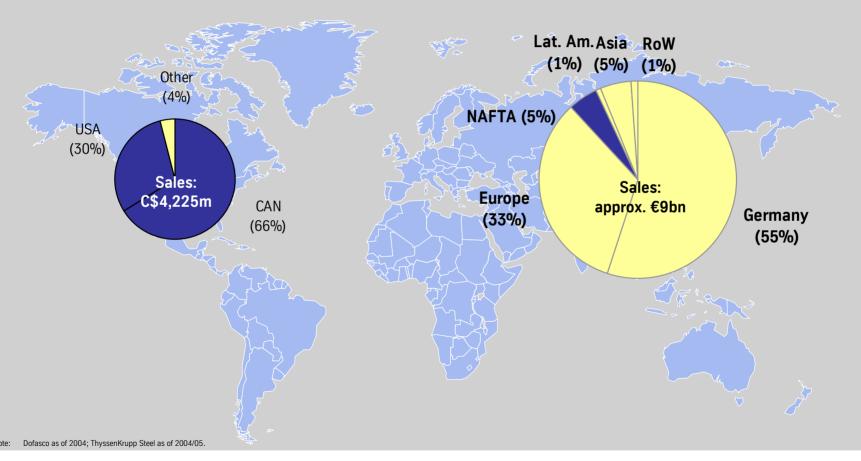
Note: Dofasco as of 2004; ThyssenKrupp Steel as of 2004/05.



## Dofasco's Strong NAFTA Presence Highly Complementary to ThyssenKrupp Steel's Footprint

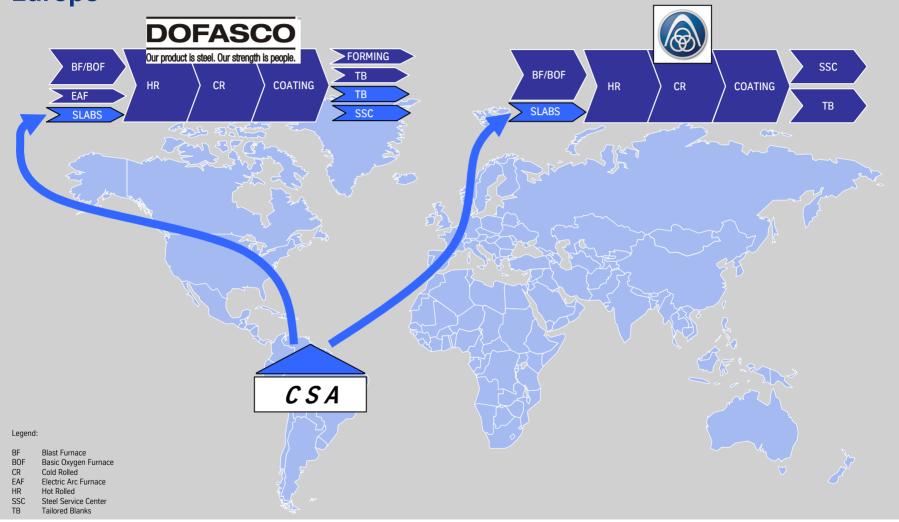
Dofasco - Breakdown by Sales

ThyssenKrupp Steel – Breakdown by Sales





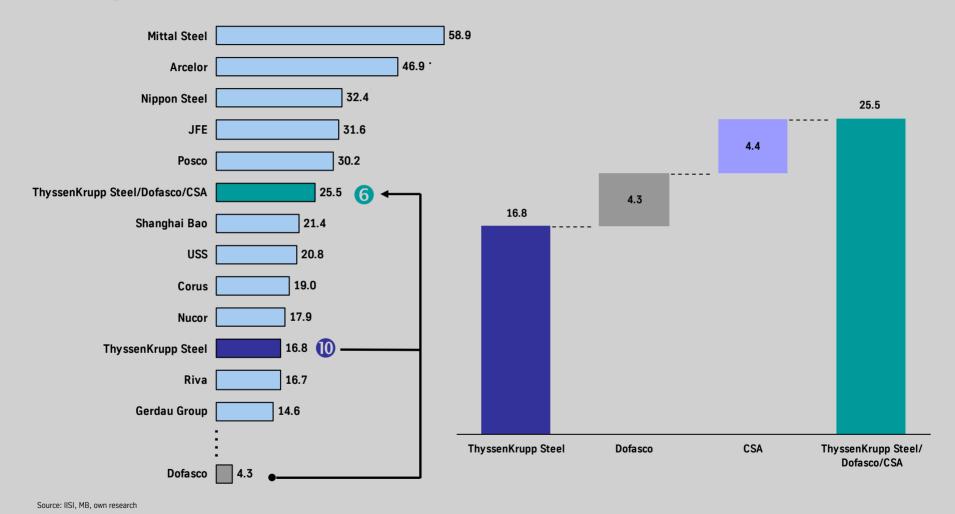
# Brazilian Steel Plant (CSA) to Supply Low Cost Slabs to NAFTA and Europe





## **Significant Increase in Global Market Presence**

## Ranking by crude steel 2004 (m t/yr)







## **Business Concept and Value Creation**

### **Highlights**

### **Principles**

- Dofasco to lead the combined North American business.
- Current activity of ThyssenKrupp Steel in North America to be integrated into Dofasco
- Clear focus on value management

## Short-term Measures

- Management teams have been in detailed discussions on potential areas of cooperation for various months
- Selected opportunities: Advanced tinplate products, energy optimization strategies and combination of skill sets in tailored products
- Cost synergies driven by purchasing, best practice exchange and R&D

### Medium-term Measures

- Slab supply from ThyssenKrupp's Brazilian steel project to Dofasco
- Multiple growth opportunities already identified by management teams



### **Offer Considerations**

## **Key Facts**

**Key Offer Terms** 

- Recommended cash offer for all Dofasco shares at C\$61.50 per share
- Offer values Dofasco's equity at €3.5bn
- Offer subject to 2/3 minimum acceptance and regulatory approvals

**Timetable** 

- Filing of take-over circular in due course
- Closing expected in Q1 / 2006

**Financial Impact** 

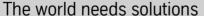
- Transaction will be funded through existing liquidity
- Transaction immediately earnings enhancing for ThyssenKrupp



## Why We Are Confident a Combination Will Be a Long-term Success Story

- Cultural proximity and mutual respect
- Long-standing good relations
- Fruitful discussions on operating and management level







Developing the future. ThyssenKrupp



### **Conclusion**

- ThyssenKrupp:

   Focused industrial group based on 3 pillars,
   combining value and growth components
- Strategic direction:
   From consolidation to controlled profitable growth
- Strategic drivers:
   Innovation, service initiative, human resources development



## **Financial Calendar 2006**

<ul><li>January 27, 2006</li></ul>	Annual General Meeting (Bochum, Germany)
<ul><li>January 30, 2006</li></ul>	Payment of dividend for fiscal year 2004/05
<ul> <li>January 24, 2006</li> <li>to February 10, 2006</li> </ul>	Quiet Period
<ul> <li>February 1, 2006</li> </ul>	Virtual Classroom Meeting on IFRS changeover
• February 13, 2006	IFRS Interim Report 1st quarter 2005/06 (Oct to Dec) Conference Call with analysts and investors
<ul> <li>March 14 and 15, 2006</li> </ul>	ThyssenKrupp Field Day: Technologies and Elevator (Hamburg, Germany)
<ul> <li>April 25, 2006</li> <li>to May 11, 2006</li> </ul>	Quiet Period



## Financial Calendar 2006/2007

O May 12, 2006	IFRS Interim Report 2nd quarter 2005/06 (Jan to Mar)
O May 15, 2006	Analysts' and Investors' Meeting (London, UK)
<ul> <li>July 25, 2006</li> <li>to August 10, 2006</li> </ul>	Quiet Period
O August 11, 2006	IFRS Interim Report 3rd quarter 2005/06 (Apr to Jun) Conference Call with analysts and investors
<ul> <li>October 25, 2006</li> <li>to November 30, 2006</li> </ul>	Quiet Period
O December 1, 2006	Annual Press Conference Analysts' and Investors' Meeting
<ul><li>January 19, 2007</li></ul>	Annual General Meeting





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In this presentation all figures related to the income statement refer to continuing operations unless otherwise stated.

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