

Investors' Information

December 2003

ThyssenKrupp



2002/03 – Overview (I)

Despite an adverse environment ThyssenKrupp held up well and achieved significant performance improvements

The adverse factors we had to weather:

- Economic headwind, mainly in key industries
- Strong appreciation of the euro against the US dollar
- Rating downgrade in February 2003
- Forced share repurchase in May 2003

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2002/03 – Overview (II)

Despite an adverse environment ThyssenKrupp held up well and achieved significant performance improvements

- Although sales and orders were down (incl. currency effects), we achieved a significant improvement in normalized EBT from €419 million to €734 million
- This signifies the improvement in quality of our earnings: efficiency enhancement program (TK best) continues to make an impact
- Adjusted for a positive tax effect and disposal effects, EPS climbed to €0.89 from €0.48; in line with earnings improvement increased dividend of €0.50 per share will be proposed
- Against September 30, 2002 net financial payables were reduced by €0.5 billion to €4.2 billion; despite the forced share repurchase of €406 million, gearing is significantly below 60%

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2002/03 – Overview (III)

Major achievements in the segments

- Price stabilization in Carbon Steel
- Ongoing significant earnings and value contribution from Elevator
- Positive value contribution from Automotive
- Streamlining of the portfolio at Technologies and Serv
(including a €61million loss from sale of Construction Services)
- As of October 1, 2003 the former segments Materials and Serv
were combined into the new segment Services to focus materials
competency and industrial services

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2002/03 – Overview (IV)

Optimization of the portfolio

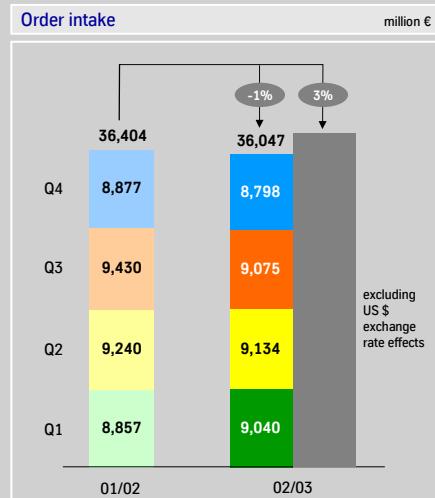
- Focus on disposal program of over 30 non-strategic or low performing investments; companies with sales of €5 billion still to be divested
- Since the beginning of fiscal 2002/03 a total sales volume of €1.0 billion have been disposed of and acquisitions with sales of €1.5 billion have been closed
- We actively continue to pursue our 2002/03 strategy and stick tight to our investment policy

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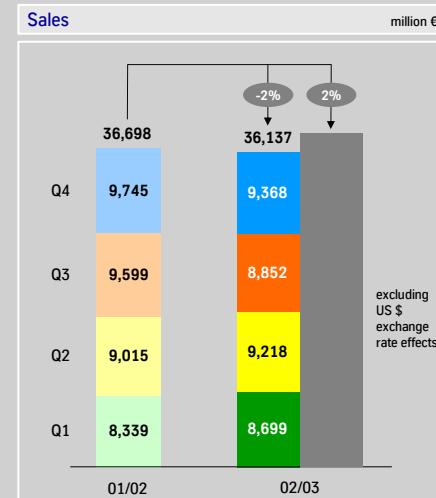


Group

Order intake



Sales

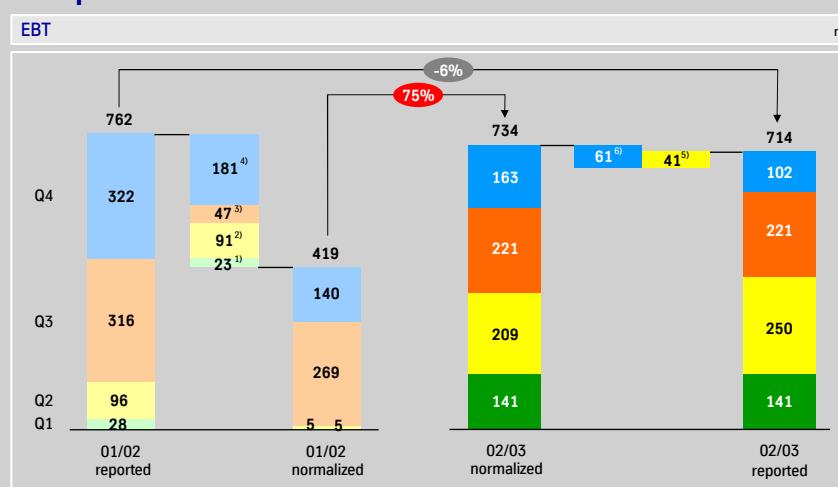


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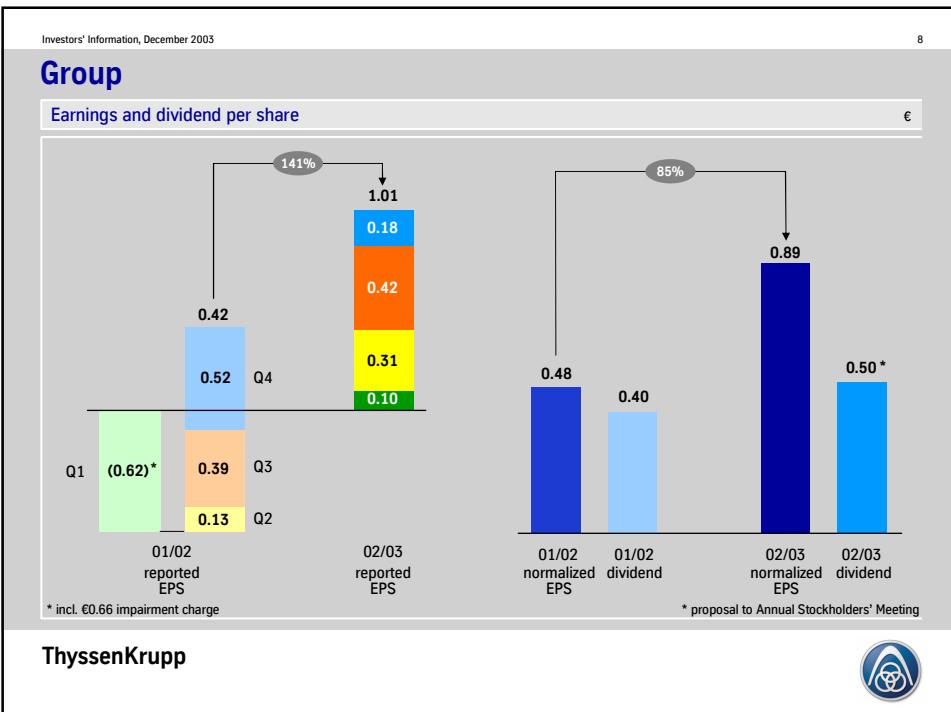
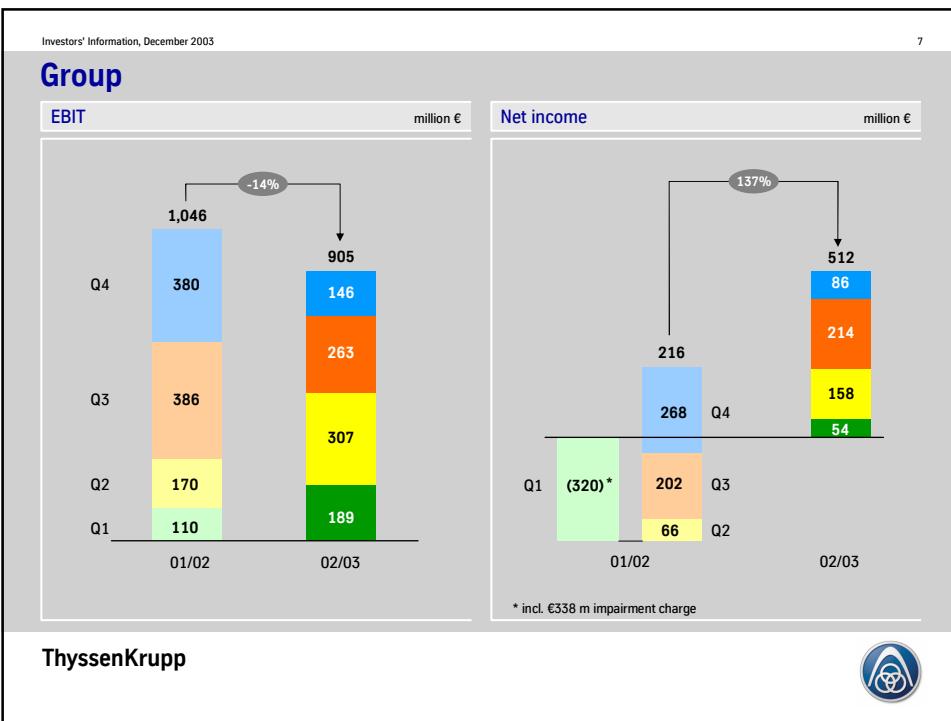
Group

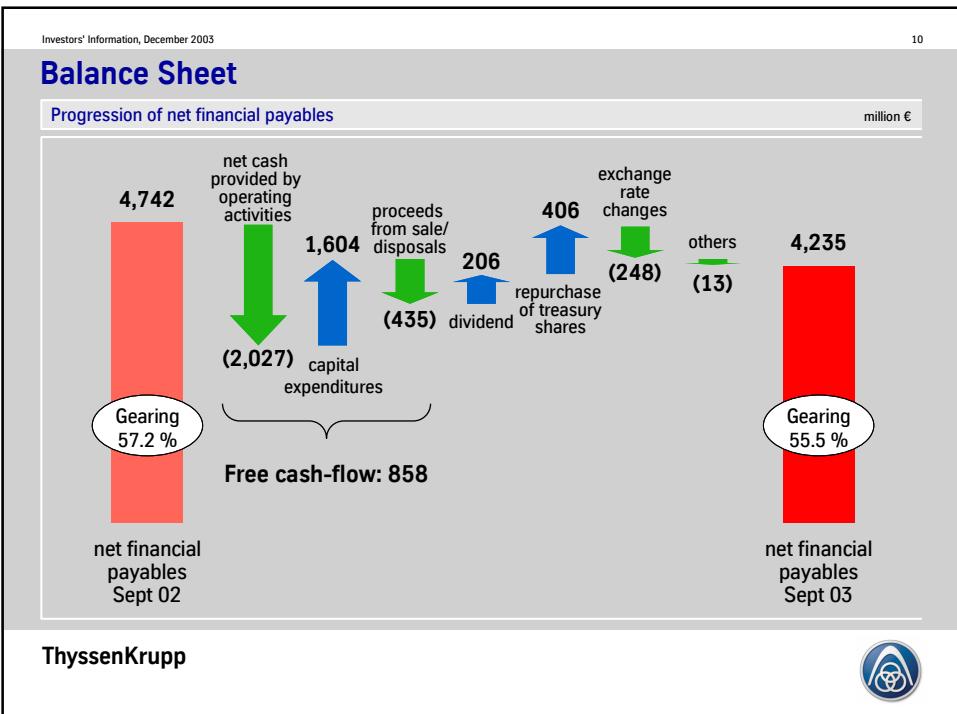
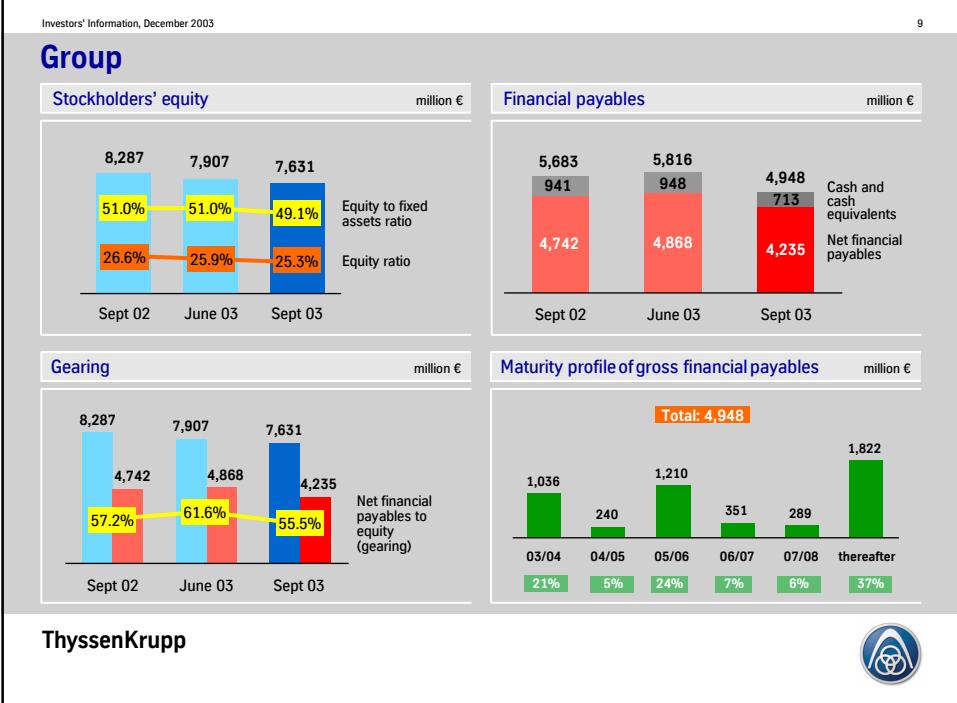
EBT

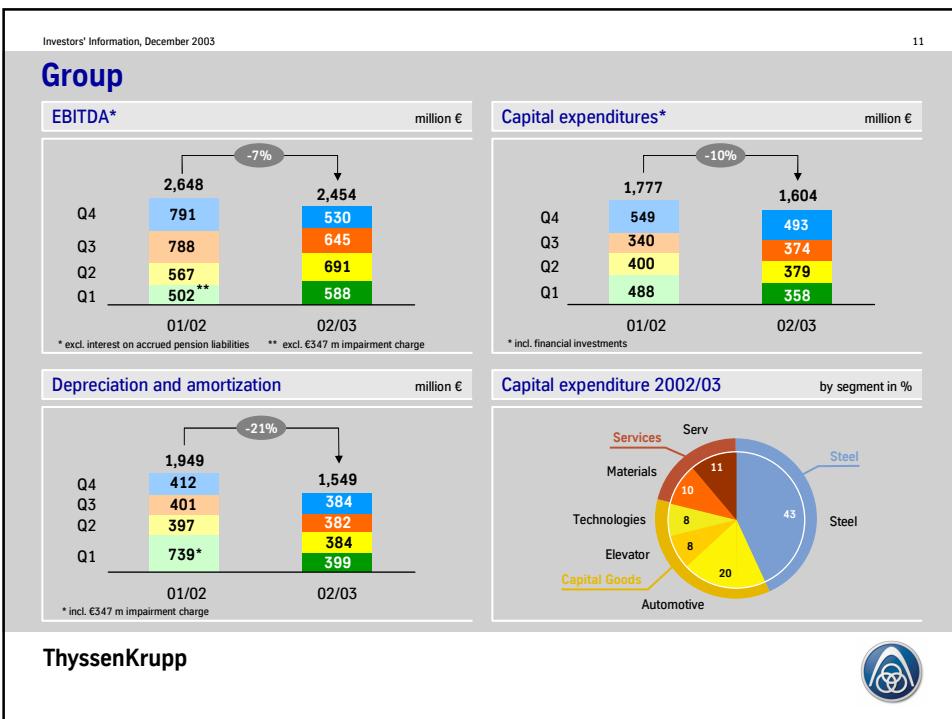


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Investors' Information, December 2003

30+ Portfolio Optimizations in 2002/03

Corporate		Elevator	
Böhler Thyssen Schweißtechnik (D)	Disposal	Lift Service Lublin (PL)	Acquisition
Steel		ECE Elevator (India)	Acquisition
Galmed (E)	Acquisition	Mahkota (Malaysia)	Acquisition
Quarto plate activities (D)	Disposal	Ascensores Causi (E)	Acquisition
LA.RE. (I)	Disposal	Bongear/Hang Pak (Hong Kong)	Acquisition
TAD (I)	Acquisition	Britannia Lift Co. (GB)	Acquisition
Fischer (F)	Closure	Tepper Aufzüge (D)	Acquisition
Bauelemente Dinslaken (D)	Closure	HABAG (D)	Acquisition
Automotive		Mylau Plant (D)	Closure
Greening Donald (CAN)	Disposal	TK Herouth Ltd. Partnership (ISR)	Acquisition
Sofedit (F)	Acquisition	DongYang Elevator (South Korea)	Acquisition*
Phillips & Temro (USA)	Disposal	Technologies	
Philadelphia Plant (USA)	Closure	Polymer (D)	Disposal
Kendalville (USA)	Mothballed	Otto India (India)	Disposal
MB Lenk (D)	Acquisition*	Stahlbau Berlin (D)	Closure
Materials		Henschel (D)	Disposal
Ferrostá (CZ)	Acquisition	Novoferm (D)	Disposal*
Rodena (DK)	Acquisition	Serv	
Werkzeugstahl (D)	Disposal	Rodisola (E)	Acquisition
Verder Kunststoffen (NL)	Acquisition	Umweltservice (D)	Disposal
Metal Center Rochester (USA)	Acquisition	Construction Services (D)	Disposal
TW Metals (USA)	Acquisition	Media Services (D)	Disposal

* closing after Sept. 30, 2003

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Portfolio Optimization – Disposals in 2002/03

	Number of Entities	Sales	EBT	Net Financial Debt	Pension Obligations	Employees
9 Months	11*	€752 m	-€3 m	€155 m	€13 m	3,707
4th Quarter	1	€167 m	€4 m	€87 m	€6 m	822
Total	12	€919 m	€1 m	€242 m	€19 m	4,529
Subsequent Event	1	€327 m	€8 m	€1 m	€14 m	2,177

* incl. non-consolidated entities

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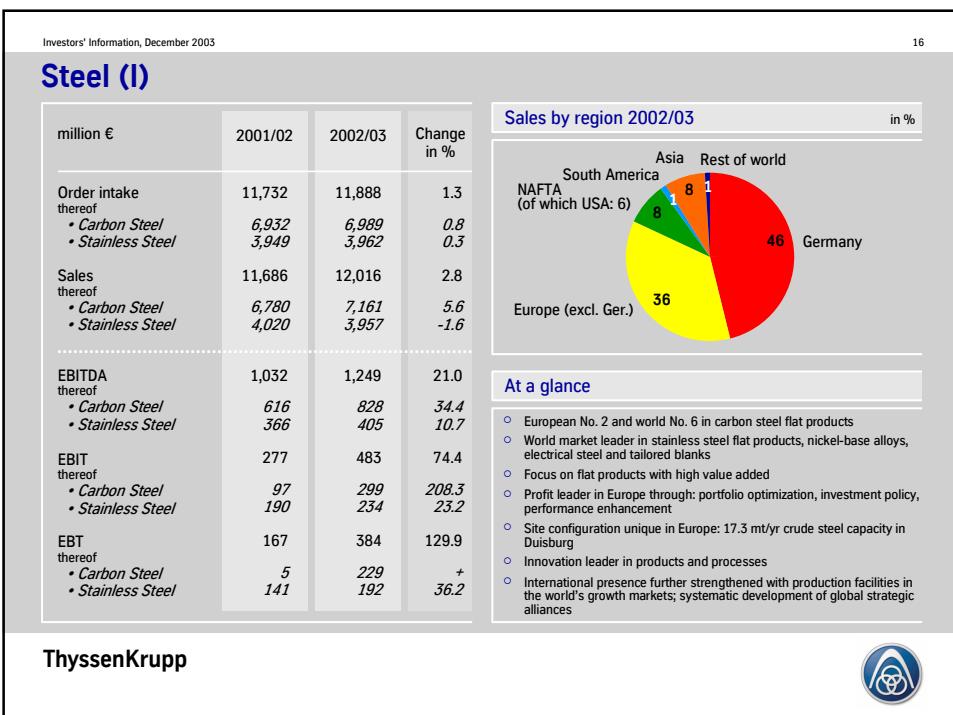
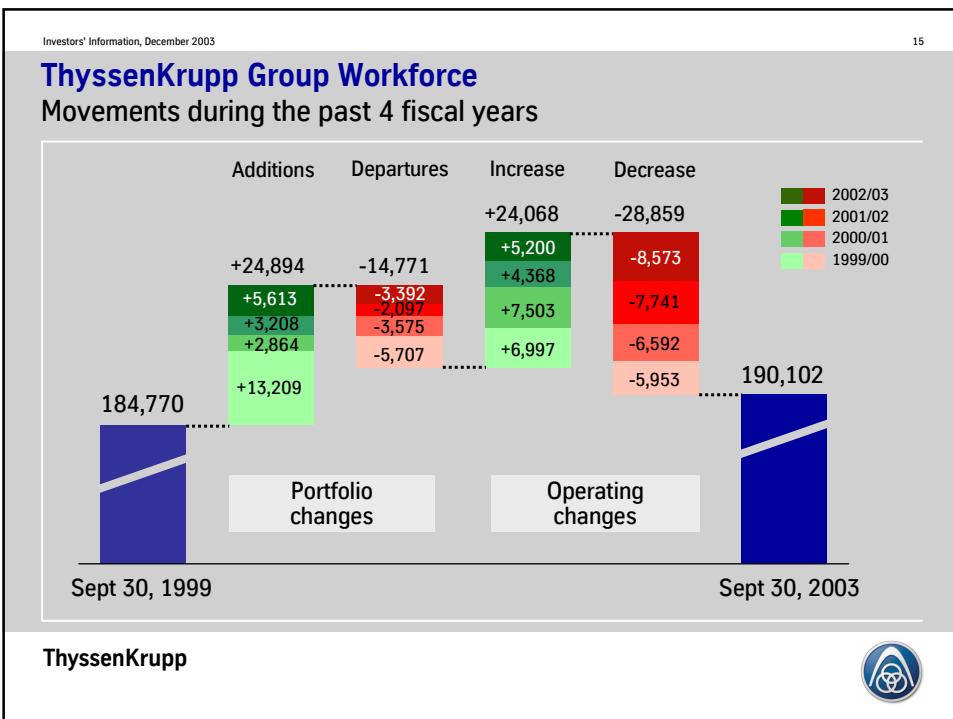
Portfolio Optimization – Major Acquisitions in 2002/03

	Sales	EBT	Transaction Volume	Employees	Status
Galmed, Spain Steel Hot dip galvanizer; access to high-growth Spanish automobile market; further step in internationalization of downstream activities	≈€100 m	+	€51 m	≈60	consolidated
Tepper Aufzüge, Germany Elevator Biggest elevator manufacturer in NRW; further strengthening market position in Germany	≈€40 m	+	€42 m	≈300	consolidated
Sofedit, France Automotive French supplier; further strengthening position in OEM market	≈€600 m	+	€66 m*	≈4,000	consolidated
DongYang, South Korea Elevator Strengthen the segment's market position in Asia, especially in Korea	≈€200 m	+	not disclosed	≈1,000	closed
MB Lenk, Germany Automotive Competence in steering gears; further step to becoming major global player in steering systems	≈€300 m	+	€42 m	≈1,600	closed

* excl. factoring

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Steel (II)

		2001/02	2002/03	Change in %		2001/02	2002/03	Change in %
Capital employed	Ø €m	8,976	8,743	-2.6	Crude steel production (mt)	16.7	17.0	1.8
ROCE	in %	4.0	6.5	2.5%-p.	thereof			
EVA	million €	(538)	(311)	42.2	• Carbon Steel	13.2	13.6	3.0
.....					• Stainless Steel	2.7	2.6	-3.7
Cap. ex.	million €	833	678	-18.6	Shipments (1,000 tpm)			
D/A	million €	755	765	1.3	• TKS AG cold-rolled	491	515	4.9
Free Cash Flow	million €	244	227	-7.0	• TKS AG hot-rolled	394	389	-1.3
Employees	(Sept. 30)	50,184	49,286	-1.8	• Stainless total	203	197	-3.0
thereof		29,895	29,222	-2.3	thereof			
• Carbon Steel		12,074	12,116	0.4	• Stainless cold-rolled	125	128	2.4

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Automotive

		2001/02	2002/03	Change in %		Sales by region 2002/03		
Order intake	million €	6,410	6,271	-2.2	South America	31	Asia	24
Sales	million €	6,337	6,295	-0.7	NAFTA (of which USA: 46)	50	Germany	22
.....								
EBITDA	million €	430	532	23.7				
EBIT	million €	103	215	108.7				
EBT	million €	64	188	193.8				
.....								
Capital employed	Ø €m	3,122	2,941	-5.8				
ROCE	in %	5.1	9.6	4.5%-p.				
EVA	million €	(137)	2	+				
.....								
Cap. ex.	million €	452	319	-29.4				
D/A	million €	327	317	-3.1				
Free Cash Flow	million €	87	(35)	-				
.....								
Employees	(Sept. 30)	38,425	41,414	7.8				

At a glance

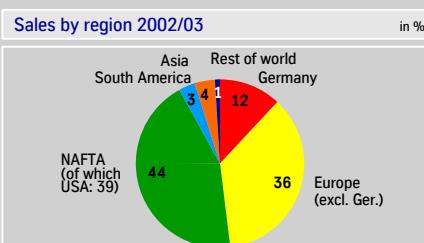
- 80% of sales from TOP 3 positions
- Sales growth to €10 billion through organic growth and acquisitions
- Technology leadership in product and process technologies
- Materials capabilities: processing of all key materials like iron, steel, aluminum, magnesium, plastic
- Parallel expansion of component and system business capabilities
- Further participation of outsourcing trends of automobile manufacturers
- Expansion of presence in Asia and increase in deliveries to Asian OEMs

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Elevator

		2001/02	2002/03	Change in %
Order intake	million €	3,615	3,367	-6.9
Sales	million €	3,500	3,365	-3.9
EBITDA	million €	418	426	1.9
EBIT	million €	366	381	4.1
EBT	million €	317	355	12.0
Capital employed Ø €m		1,826	1,647	-9.8
ROCE	in %	20.4	23.6	3.2%-p.
EVA	million €	208	241	15.9
Cap. ex.	million €	91	132	45.1
D/A	million €	52	45	-13.5
Free Cash Flow million €		321	230	-28.4
Employees	(Sept. 30)	28,768	29,689	3.2



At a glance

- No. 3 on world market, top global market positions
- 700,000 service contracts worldwide
- Full range of products and services from a single source
- Strong service network – benefiting from full maintenance products
- 50% of segment sales through services
- Increase market share globally and locally, especially in Asia
- Growth to continue through further acquisitions and even stronger focus on services

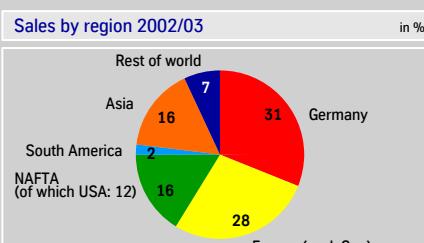
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Technologies

		2001/02	2002/03	Change in %
Order intake	million €	5,304	4,984	-6.0
Sales	million €	5,806	5,382	-7.3
EBITDA	million €	267	159	-40.4
EBIT	million €	97	(5)	–
EBT	million €	112	42	-62.5
Capital employed Ø €m		1,297	1,165	-10.2
ROCE	in %	11.7	4.2	-7.5%-p.
EVA	million €	22	(68)	–
Cap. ex.	million €	181	133	-26.5
D/A	million €	436*	164	-62.4
Free Cash Flow million €		75	531	+
Employees	(Sept. 30)	32,781	29,871	-8.9

* incl. €266 million impairment charge



At a glance

- Portfolio with strong regional and global market positions
- High technological competencies throughout product portfolio
- World market leader in large-diameter bearings, e.g. for general engineering applications as well as solar and wind power plants
- World market leader for engine, transmission, axle and steering assembly systems
- Technology leader in body-in-white equipment

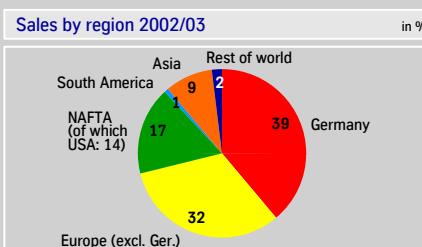
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Materials

		2001/02	2002/03	Change in %
Order intake	million €	8,886	9,081	2.2
Sales	million €	8,875	8,895	0.2
EBITDA	million €	191	204	6.8
EBIT	million €	116	127	9.5
EBT	million €	72	90	25.0
Capital employed Ø €m		2,468	2,256	-8.6
ROCE	in %	5.5	6.5	1.0%-p.
EVA	million €	(87)	(56)	35.6
Cap. ex.	million €	69	164	137.7
D/A	million €	90*	77	-14.4
Free Cash Flow million €		262	73	-72.1
Employees	(Sept. 30)	13,743	13,720	-0.2

* incl. €15 million impairment charge



At a glance

- One of the world's leading full-range suppliers of carbon and stainless steel, tubes, nonferrous metals and plastics
- Leading materials service provider in Germany and Europe and one of the leading suppliers of special products in North America
- Merger with Serv segment
- Services: Materials and applications advice, warehousing, processing, project and inventory management, just-in-time logistics

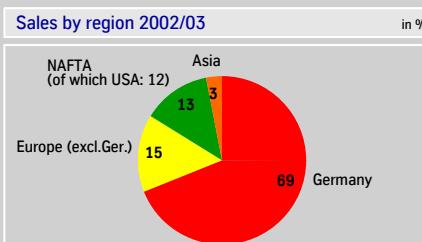
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Serv

		2001/02	2002/03	Change in %
Order intake	million €	2,540	2,439	-4.0
Sales	million €	2,549	2,381	-6.6
EBITDA	million €	211	69	-67.3
EBIT	million €	72	(39)	-
EBT	million €	52	(58)	-
Capital employed Ø €m		1,071	934	-12.8
ROCE	in %	7.7	(3.0)	-10.7%-p.
EVA	million €	(14)	(112)	-
Cap. ex.	million €	161	173	7.5
D/A	million €	205*	108	-47.3
Free Cash Flow million €		152	152	0.0
Employees	(Sept. 30)	25,932	24,767	-4.5

* incl. €66 million impairment charge



At a glance

- After portfolio streamlining the new "Industrial Services" will offer: industrial services incl. maintenance of plant and machinery as well as a wide range of production-related services, scaffold services, as well as technical, infrastructural and commercial facility management for key automotive, steel, chemical and petrochemical sectors
- Merger with Materials segment
- Number one maintenance operation in Germany, among the leaders in Europe
- Number one worldwide in scaffolding services

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Real Estate/Corporate

- **Real Estate**

8% increase in sales; at €60 million, earnings are €20 million lower than last year; main source of income again Residential Real Estate

- **Corporate**

EBT million €	2001/02	2002/03
Corporate center administration	(95)	(88)
Pension expenses	(206)	(218)
Other	(44)	(21)
Normalized earnings	(345)	(327)
Disposals of investments	255	(5)
Total	(90)	(332)

- Pension expenses mainly relate to pension obligations of the former Thyssen Stahl, Krupp Stahl and Krupp Hoesch Stahl, which are not assigned to the Steel segment
- Disposal loss of €5 million on the sale of Böhler Thyssen Schweißtechnik; previous year's figure included disposal gains of €265 million (sale of Kone shares €74 million; sale of indirect Ruhrgas AG holding €191 million) and a disposal loss of €10 million on the sale of Car Carrier business of Krupp Seeschiffahrt

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Value Indicators by Segment

	ROCE in %		WACC in % 2001/02 and 2002/03	Target ROCE in %	Capital Employed* in million €	EVA in million €		
	2001/02	2002/03				2001/02	2002/03	Change
Group	7.0	6.9	9.0	12.0	19,496	(413)	(413)	0
thereof								
Steel	4.0	6.5	10.0	12.0	8,743	(538)	(311)	227
Automotive	5.1	9.6	9.5	17.0	2,941	(137)	2	139
Elevator	20.4	23.6	9.0	18.0	1,647	208	241	33
Technologies	11.7	4.2	10.0	15.0	1,165	22	(68)	-90
Materials	5.5	6.5	9.0	12.0	2,256	(87)	(56)	31
Serv	7.7	(3.0)	9.0	15.0	934	(14)	(112)	-98
Real Estate	5.4	4.0	7.5	9.5	1,782	(39)	(63)	-24

* average 2002/03

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Year-on-year Comparison of Highlights by Segment

	million €	2001/02					2002/03				
		Order intake	Sales	EBITDA	EBIT	EBT	Order intake	Sales	EBITDA	EBIT	EBT
Steel	11,732	11,686	1,032	277	167	11,888	12,016	1,249	483	384	
Automotive	6,410	6,337	430	103	64	6,271	6,295	532	215	188	
Elevator	3,615	3,500	418	366	317	3,367	3,365	426	381	355	
Technologies	5,304	5,806	267	97	112	4,984	5,382	159	(5)	42	
Materials	8,886	8,875	191	116	72	9,081	8,895	204	127	90	
Serv	2,540	2,549	211	72	52	2,439	2,381	69	(39)	(58)	
Real Estate	320	320	141	95	80	345	345	118	67	60	
Corporate	45	45	13	(68)	(90)	26	26	(288)	(308)	(332)	
Consolidation	(2,448)	(2,420)	(55)	(12)	(12)	(2,354)	(2,568)	(15)	(16)	(15)	
Group	36,404	36,698	2,648	1,046	762	36,047	36,137	2,454	905	714	

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Outlook

- The uncertainties over the economic outlook persist at the beginning of the new fiscal year. Most forecasts predict only a moderate recovery for 2004. If the widely forecast weak economic recovery materializes, this would of course also benefit our business performance.
- In fiscal year 2003/04 we aim to achieve a significant increase in normalized earnings before taxes.
- We will continue to pay a dividend based on our earnings performance.

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Financial Calendar (I)

- January 23, 2004 Annual Stockholders' Meeting
- January 26, 2004 Dividend payment for fiscal 2002/03
- January 26 to February 12, 2004 Quiet Period
- February 13, 2004 Interim report 1st quarter 2003/04 (October to December)
Conference Call
- April 27 to May 13, 2004 Quiet Period
- May 14, 2004 Interim report 2nd quarter 2003/04 (January to March)
- May 17, 2004 Analysts' meeting

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Financial Calendar (II)

- July 23 to August 11, 2004 Quiet Period
- August 12, 2004 Interim report 3rd quarter 2003/04 (April to June)
Conference Call
- October 25 to November 30, 2004 Quiet Period
- December 1, 2004 Annual press conference
Analysts' meeting
- January 21, 2005 Annual Stockholders' Meeting
- January 24, 2005 Dividend payment for fiscal 2003/04

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