## Credit Suisse Global Steel & Mining Conference

London September 23, 2010 Dr. Alan Hippe, CFO



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"The information set forth and included in this presentation is not provided in connection with an offer or solicitation for the purchase or sale of a security and is intended for informational purposes only.

This presentation contains forward-looking statements that are subject to risks and uncertainties. Statements contained herein that are not statements of historical fact may be deemed to be forward-looking information. When we use words such as "plan," "believe," "expect," "anticipate," "intend," "estimate," "may" or similar expressions, we are making forward-looking statements. You should not rely on forward-looking statements because they are subject to a number of assumptions concerning future events, and are subject to a number of uncertainties and other factors, many of which are outside of our control, that could cause actual results to differ materially from those indicated. These factors include, but are not limited to, the following:

- (i) market risks: principally economic price and volume developments,
- (ii) dependence on performance of major customers and industries,
- (iii) our level of debt, management of interest rate risk and hedging against commodity price risks;
- (iv) costs associated with, and regulation relating to, our pension liabilities and healthcare measures,
- (v) environmental protection and remediation of real estate and associated with rising standards for real estate environmental protection,
- (vi) volatility of steel prices and dependence on the automotive industry,
- (vii) availability of raw materials;
- (viii) inflation, interest rate levels and fluctuations in exchange rates;
- (ix) general economic, political and business conditions and existing and future governmental regulation; and
- (x) the effects of competition.

Please note that we disclaim any intention or obligation to update or revise any forward-looking statements whether as a result of new information, future events or otherwise."



## ThyssenKrupp Group: Now Higher Transparency

## ThyssenKrupp\*

9M 2009/10: Sales €31.1 bn • EBT €918 m • TKVA €138 m • Employees 174,541

\* The TK Group consists of >800 legally independent companies, organized, existing and operating under the laws of 70 countries, ultimately led by TK AG.

## Steel Europe

Sales: €7.8 bn EBT: €450 m

- Premium flat carbon steels
- Large-scale, multiple niche approach
- Long-term customer relations
- Technology leadership in products and processes

## Elevator Technology

€459

- Elevators
- Escalators & moving walks
- Passenger boarding bridges
- Stair lifts, home elevator
- Maintenance, Repair & Modernization

#### Steel Americas

€0 bn €(98) m

€2.9 bn

€230 m

- Premium flat carbon steels
- CSA: slab mill in Brazil,5 m t capacity,SoP Q3 CY 2010
- Steel USA: processing plant (hot / cold rolling and coating), SoP Jul. 31, 2010

## Plant Technology

 Specialty and large-scale plant construction, e.g.:

- Petrochemical complexes
- Cement plants
- Systems for open-pit mining & materials handling

#### Stainless Global

€4.4 bn €(112) m

€164 m

- Stainless steel flat products & high-performance materials
- Operations in Germany, Italy, Mexico, China
- Stainless steel plant project in USA

## **Components Technology**

 Components for the automotive industry (e.g. crankshafts, axle modules, steering systems)

- Large-diameter bearings & rings (e.g. for wind energy)
- Undercarriages for tracked earthmoving machinery

#### Materials Services

€9.2 bn €316 m

- Global materials distribution (carbon & stainless steel, pipes & tubes, nonferrous metals, aluminum, plastics)
- Technical and infrastructure services for production & manufacturing sectors

#### Marine Systems

€1.0 bn €(40) m

Focus on naval shipbuilding:

- Engineering & Construction of non-nuclear submarines
- Engineering of Naval Surface Vessels (frigates & corvettes)

Sales & EBT for 9M 2009/10



## Agenda

- Group Performance and Financials
- Business Area Performance
- Group Outlook



## Management Focus

#### **Efficiency**

- Realization of sustainable cost savings on track
- Additional reduction of structural overcapacities at Components Technology
- Cash and cost control

#### **Projects**

- Commissioning of blast furnace and meltshop:
  - BF #1: July 12
  - 1st coil: July 31
  - 1st slab: September 7
- Intensive marketing across all US customer segments
- Ramp-up of BF #2 earlier now expected by end of 2010

#### **Portfolio**

- Marine Systems:
  - Strategic partnership with Abu Dhabi MAR (sale of Hamburg site & JV naval surface vessels) before closing
- Best owner process for Metal Forming business

- Reducing complexity and risk
- Restoring the basis for future value creation

#### Growth

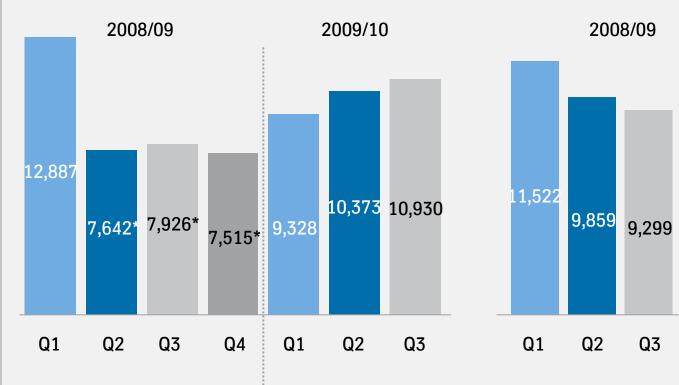


**Structural Performance** 



#### **Order Intake and Sales**

 Order intake
 million €
 Sales

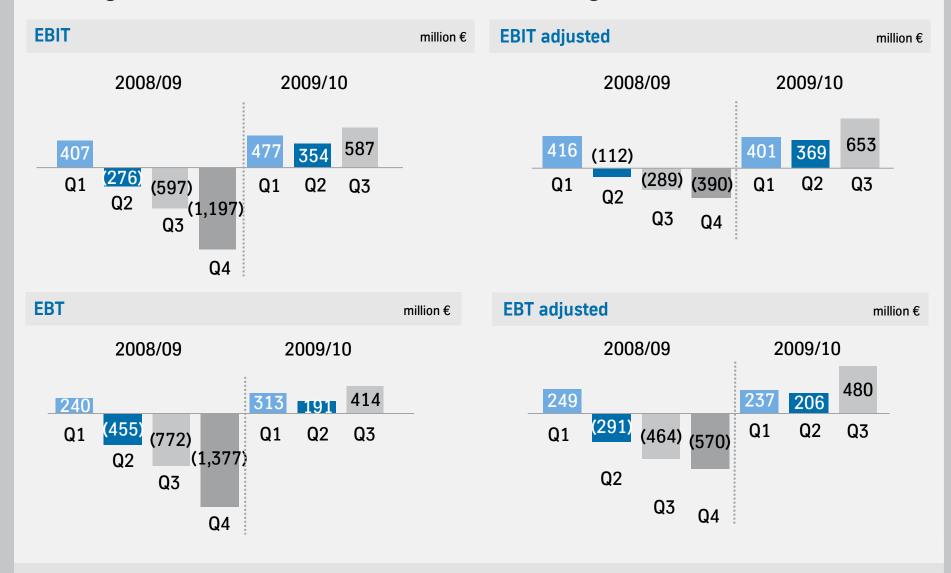






<sup>\*</sup> including cancellations (container ships, mega yachts, submarines Greece) Q2: ~ €100 m, Q3: ~ €500 m; Q4: ~ €1,000 m

## Earnings Before Interest and Taxes and Earnings Before Taxes



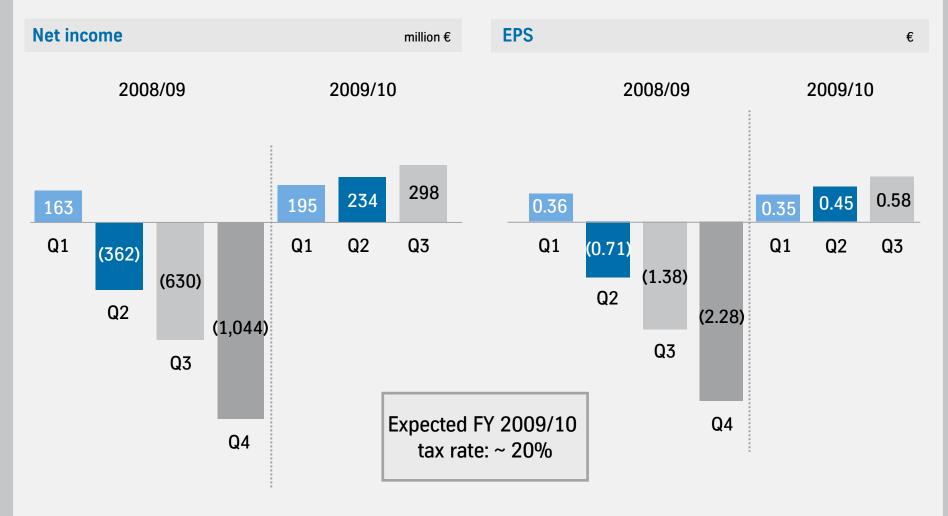


## **Quarterly EBIT Adjusted and Margin**

	2008/09				2009/10		
million €	Q1	Q2	Q3	Q4	Q1	Q2	Q3
Steel Europe	371	131	(156)	(262)	126	179	200
%	13.0	5.6	(7.3)	(11.7)	5.5	6.7	6.9
Steel Americas	(42)	0	9	(44)	37	7	(26)
%	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.
Stainless Global	(228)	(291)	(139)	(55)	(41)	(102)	81
%	(19.4)	(29.5)	(13.5)	(4.2)	(3.4)	(7.0)	4.7
Materials Services	54	(88)	(106)	1	48	70	157
%	1.4	(2.8)	(3.9)	0.0	1.7	2.4	4.4
Elevator Technology	157	149	168	124	154	151	150
%	11.7	11.5	12.7	9.2	12.6	12.4	11.4
Plant Technology	72	62	50	24	82	59	48
%	6.7	5.2	4.5	2.2	8.6	6.3	4.9
Components Technology	66	(7)	(60)	(85)	57	73	113
%	5.1	(0.6)	(5.6)	(7.4)	4.6	5.4	7.2
Marine Systems	32	(45)	(27)	(39)	(1)	11	(3)
%	5.9	(12.1)	(8.4)	(11.0)	(0.4)	3.8	(0.7)
Group	416	(112)	(289)	(390)	401	369	653
%	3.6	(1.1)	(3.1)	(3.9)	4.3	3.7	5.6



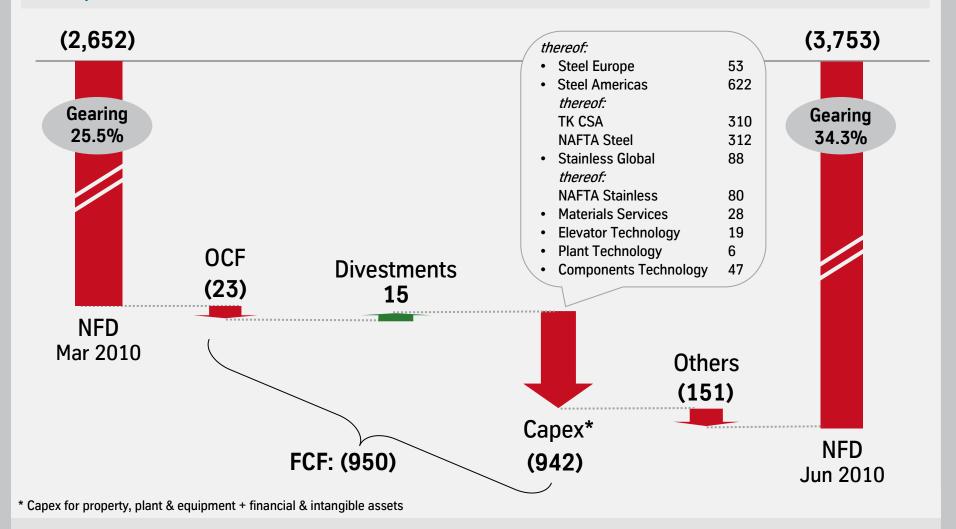
## **Net Income and Earnings Per Share**



#### **Net Financial Debt**

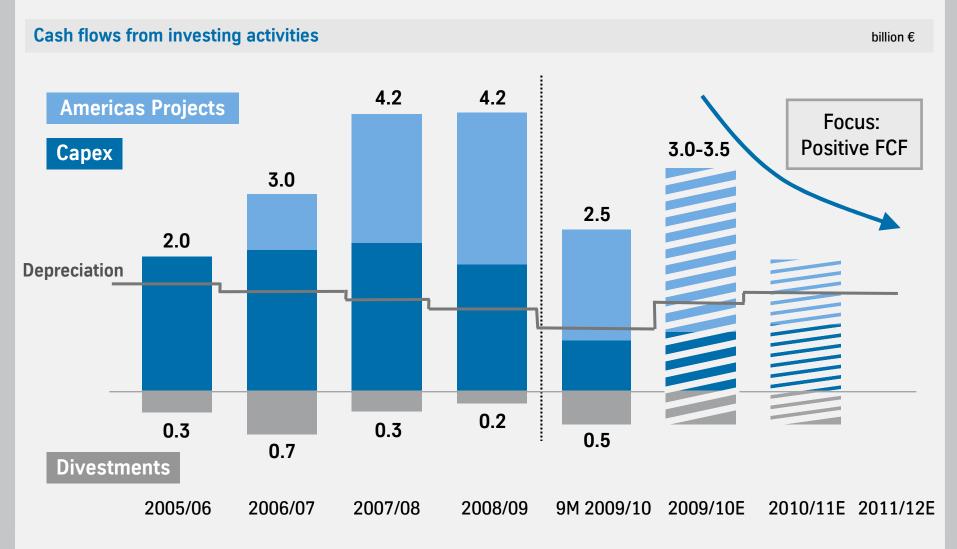
#### **Development of net financial debt in Q3**

million €





## **Tight Capex Management Going Forward**





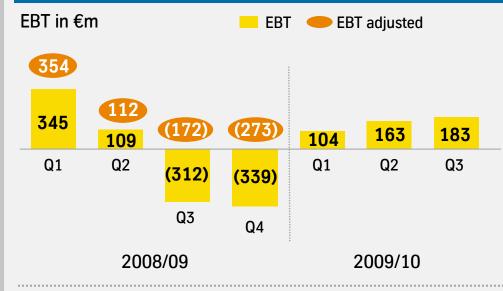
## Agenda

- Group Performance and Financials
- Business Area Performance
- Group Outlook



## Steel Europe

#### Q3 2009/10 Highlights





#### Comments Q3 (qoq)

- Efficiency gains, higher volumes and higher average revenues per ton compensate increasing raw material costs
- Further improvement in downstream utilization; upstream capacities fully loaded

#### **Current trading conditions**

- High utilization, higher average revenues per ton and significantly increased raw material costs
- Robust demand from key customer groups benefiting from improved export business
- Best owner process for Metal Forming business



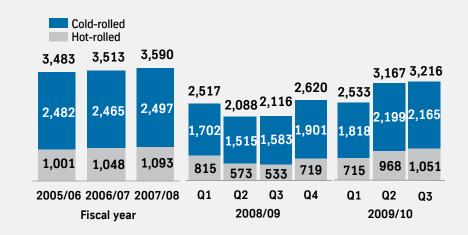
## Steel Europe: Output, Shipments and Revenues per Metric Ton

Crude steel output (incl. share in HKM)

1,000 t/quarter

Shipments\*: Hot-rolled and cold-rolled products





#### Average revenues per ton\*, indexed

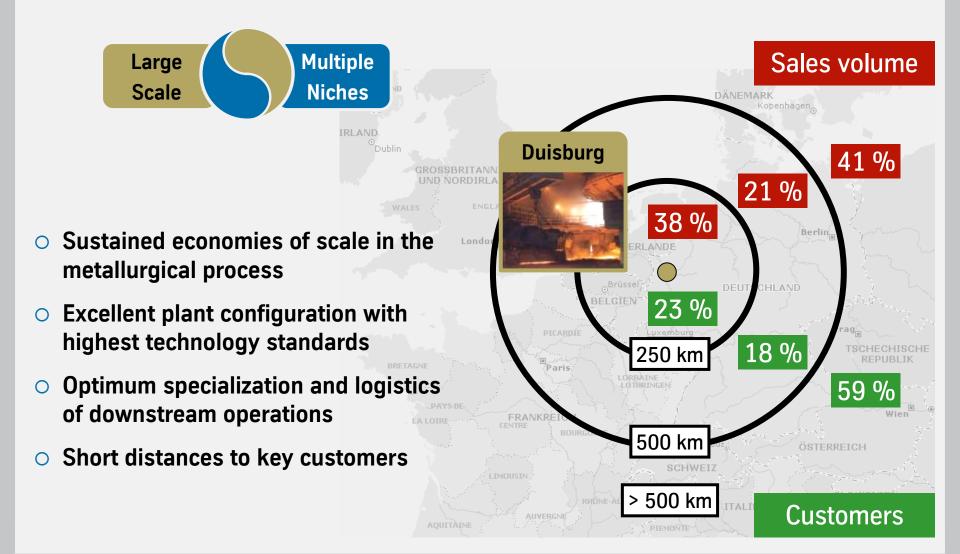
Q1 2004/2005 = 100



<sup>\*</sup> shipments and average revenues per ton until FY 2007/08 relate to former Steel segment



## Unique Steel Site Configuration in Europe: 17 m tpy Capacity in one City





## Premium Product Mix Generates Above-Average Revenues

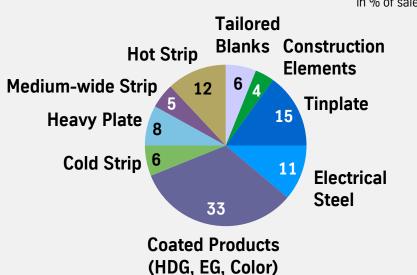


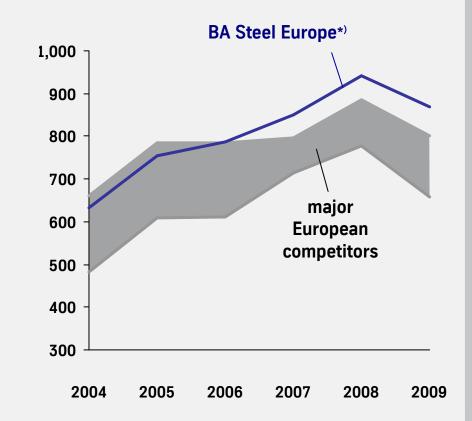
#### Revenues/t €/t

\*) excl. Metal Forming

#### Premium Product Mix Steel Europe FY 2008/09









## Demanding Example Applications and Solutions Depart on Description Flot Carbon Steels Made by The

## Based on Premium Flat Carbon Steels Made by ThyssenKrupp



Bodies up to 24% lighter with same safety performance



Ratio of load capacity to operating weight increased to 8:1



For extreme demands on deep drawing properties (0.07 mm)



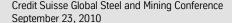
Involving >30 innovative solutions for body, chassis and powertrain



In sour gas resistant grades for pipelines



Up to 99% efficiency



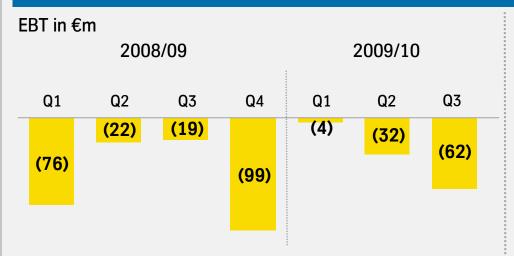


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#### **Steel Americas**

#### Q3 2009/10 Highlights



#### ThyssenKrupp CSA

- Sepetiba Bay, Santa Cruz, Rio de Janeiro, Brazil
- Coking plant: 1.9 m t/yr of coke
- Sinter plant:5.7 m t/yr of sinter
- 2 blast furnaces:5.3 m t/yr of hot metal
- Steel shop: >5 m t/yr of slabs
- Power plant: 490 MW Capex budget: €5.2 bn
- O Total cash-out: €5.9 bn
- o 1st slab: September 7, 2010

#### Comments

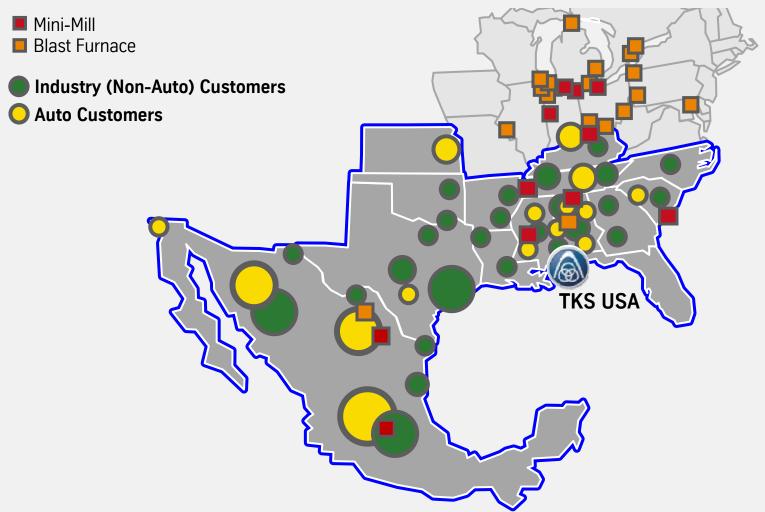
- Project costs in Q3 partially compensated by positive translation effect (Brazilian Real/€)
- ThyssenKrupp CSA BF #1 blown in on July 12;
   SoP BF #2 currently planned for end of 2010;
   1st slab on September 7
- ThyssenKrupp Steel USA: 1st HRC on July 31
- InCar project toolbox for optimized weight/cost/safety solutions – rolled out to NAFTA customer base

#### ThyssenKrupp Steel USA

- Site on the Tombigbee River, Mobile Cty, AL, USA
- Hot strip mill: >5 m t/yr
  - up to 74" width / 1" thickness, 7 stands
- Tandem/cold strip line: 2.5 m t/yr
- 4 galvanizing lines: 1.8 m t/yr
- O Capex budget: \$3.6 bn
- Total cash-out: \$3.8 bn
- 1st coil: July 31, 2010



# Well Positioned in Southeastern United States with Proximity to Mexico Geographic Position of TKS USA, our Home Market and BF & EAF Competitors



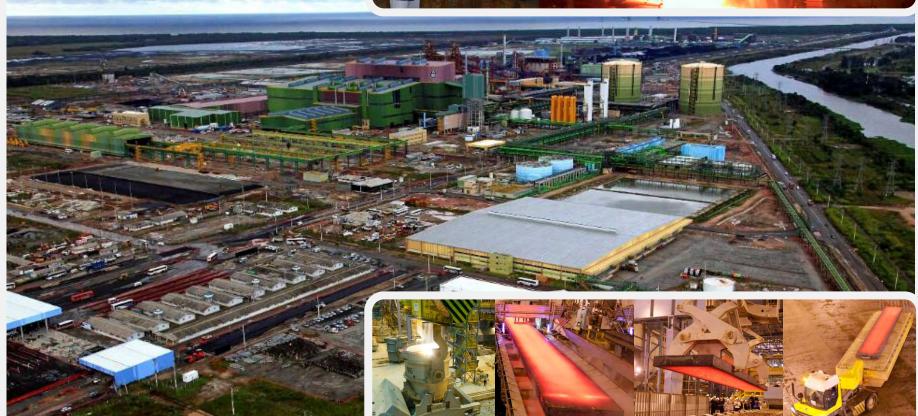
- Size of Industry and Auto bubbles reflect the approximate number of customer locations in the given area.
- 2) Includes all steelmaking (EAF, BF) locations, excluding West Coast of U.S. and Canada.



## ThyssenKrupp CSA:

Blow in BF #1 on July 12; 1st Slab on September 7







## ThyssenKrupp Steel USA:

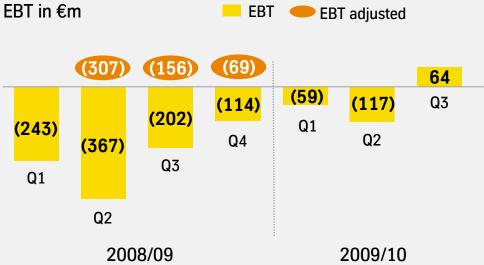
1st Coil on July 31

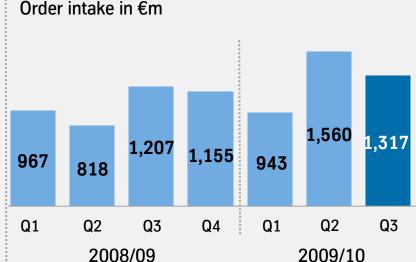




#### Stainless Global

#### Q3 2009/10 Highlights





#### Comments Q3 (qoq)

- Positive earnings due to higher transaction prices, ongoing high capacity utilization and positive nickel hedge effect
- Continuing increase in transaction prices throughout the whole quarter
- Lower order intake due to cautious ordering by service centers (decreasing nickel price by end of Q3)

#### **Current trading conditions**

- Seasonally lower volumes and capacity utilization (mainly Italy), but robust demand from end customers
- Decreasing base prices and alloy surcharges in July and August, increase in base prices intended from September
- Seasonal and nickel price-related de-stocking from normal levels; pick-up in demand from September likely



## Stainless Global: Output, Shipments and Average Transaction Price

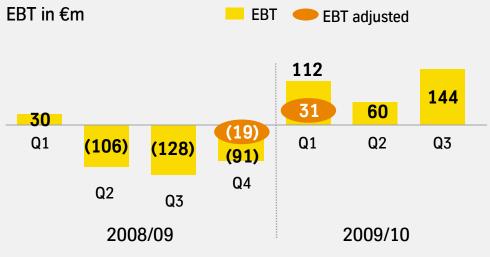






#### **Materials Services**

#### Q3 2009/10 Highlights





#### Comments Q3 (qoq)

- Improvement in volumes and prices throughout all product groups
- Demand strongly supported by German automotive and mechanical engineering customers
- All Operating Units with improving earnings
- Restructuring efforts bearing fruits

#### **Current trading conditions**

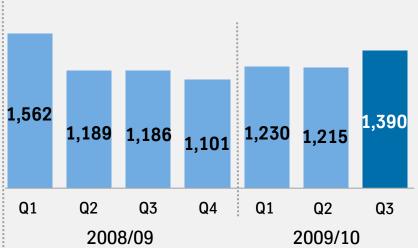
- Continuing underlying demand strength and moderate seasonal impact in Europe
- Cash-conscious inventory management across all customer groups



## **Elevator Technology**

#### Q3 2009/10 Highlights





#### Comments Q3 (qoq)

- Strongest order intake for 6 quarters, driven by stabilizing demand and continuous expansion of maintenance business
- Solid earnings performance with all Operating Units contributing positively
- Strength in maintenance compensates for regional softening in new installation and modernization

#### **Current trading conditions**

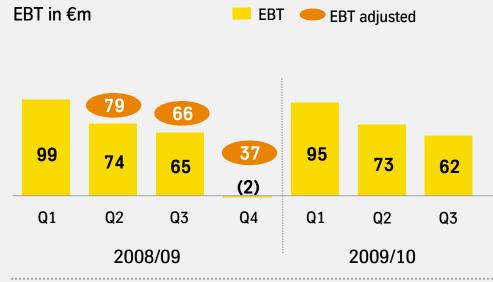
Order intake in €m

- Global new installation growth is driven by Asia/China
- Infrastructure projects adding additional market potential
- North American and European new installation bottoming out



## **Plant Technology**

#### Q3 2009/10 Highlights





#### Comments Q3 (qoq)

- Stable positive development of sales and order intake in all businesses, only cement plants with delays in award of several larger projects
- Earnings realization lower in Q3 due to lower PoC order execution;
   additionally burdened by impairments at production systems for auto industry

#### **Current trading conditions**

- Order backlog of €6.5 bn (1.7x sales) supporting sales and earnings visibility
- Recovery of raw materials markets leading to increased project activity in chemical, mining and minerals businesses
- Cement plants subject to intensified competition with lower number of projects up for award



## Plant Technology: Order Q3 2009/10 for Oil Sand Mining Equipment Largest Single Order in the History of Fördertechnik

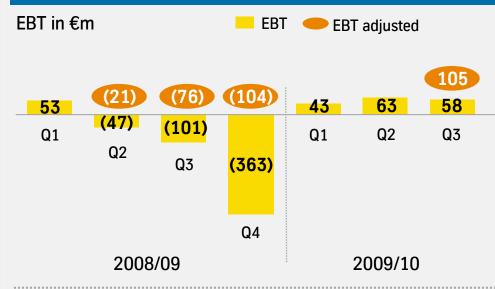
- Customer: Imperial Oil
- Turn-key order for engineering, procurement, construction & commissioning of oil sand preparation plant, consisting of:
  - New-generation crushing plant
  - 3 large conveyor systems
  - Surge bin (storage silo): 10,000 t capacity
  - 2 complete slurry preparation plants: capacity 2 x 6,000 t/h oil sand
- Production capacity of Imperial Oil project: 100,000 bbl/day
- Order volume: > €300 m
- Commissioning: 2012

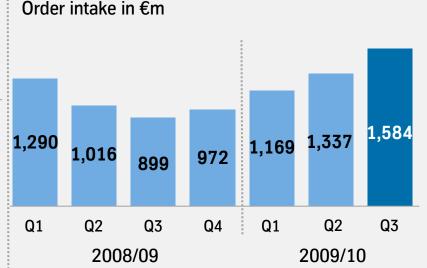




## **Components Technology**

#### Q3 2009/10 Highlights





#### Comments Q3 (qoq)

- Further increase in sales and EBT adjusted, mainly driven by demand pick-up in auto supply business and restructuring measures initiated in previous year
- Construction equipment and slewing bearings business with increasing order intake for three quarters
- Continued restructuring (€47 m in Q3): capacity adjustments at chassis components (Germany) and construction equipment business (Italy)

#### **Current trading conditions**

- After strong growth of auto industry (mainly driven by export markets China and USA; recently also positive development with commercial vehicles) slight slowdown expected
- Continued recovery in construction equipment and slewing bearings business



## Components Technology: Recovery of Order Intake

#### **COMPONENTS TECHNOLOGY**

# Passenger Cars/ Light Comm. Vehicles Heavy Commercial Vehicles









## Marine Systems

#### Q3 2009/10 Highlights Impact of cancellations EBT in €m **EBT** Order intake in €m **EBT** adjusted (container ships, mega yachts, submarines Greece) (45)(4)33 1,856 (10)(117)**(7)** (127)Q1 (23)~1,000 139 110 108 01 Q2 **Q3** 02 (343)**Q3**

2009/10

Q1

#### Comments Q3 (qoq)

2008/09

- Implementation of new target structure (Hamburg site) before closing, corresponding regulatory approval procedures initiated and in part already completed
- Negative earnings of Hellenic Shipyards (HSY) adjusted as "special items" due to non-going-concern assumption

04

 Operating losses mainly due to underutilization in shipbuilding, partly compensated by sale of cancelled container ships

#### **Current trading conditions**

2008/09

Q2

(339)

**Q3** 

 Recovery of merchant shipping market leading to pick-up of market for repairs and conversions

(840

Q4

 Q4 also burdened by underutilization in civil shipbuilding



Q2

2009/10

**Q3** 

Q1

## Agenda

- Group Performance and Financials
- Business Area Performance
- Group Outlook



## Outlook FY 2009/10 – Return to Profitability

**KPI** 

**Updated Outlook** 

**Previous Outlook** 

**Sales** 

Slight improvement

**Moderate stabilization** 

**EBT** adjusted

Mid to higher three-digit million € positive,

Low three-digit million € positive,

incl. project costs, startup losses, depreciation and interest expenses of Americas projects (mid-range three-digit million €)

**EBIT** adjusted

> €1 billion,

High three-digit million € positive,

incl. project costs, startup losses and depreciation of Americas projects

## Expectations Q4 2009/10 – Business Areas

#### **Steel Europe**



Good capacity utilization, higher average selling prices and significantly higher raw material costs

#### **Steel Americas**



Negative EBT contribution due to startup losses for the steel and processing plants in Brazil and the USA

#### Stainless Global



Slipping volumes, mainly due to seasonal factors, stable end-customer business and slow demand from distributors due to nickel price

#### **Materials Services**



Slipping volumes, mainly due to seasonal factors, higher flat steel prices and continuing strong demand from the auto and machinery sectors

#### **Elevator Technology**



Continuing high earnings contributions thanks to high orders in hand and steady maintenance business

#### Plant Technology



Continuing good revenue and earnings visibility in project business due to order backlog with good earnings quality

#### Components Technology



Recovery in demand for construction equipment, mainly positive earnings from automotive suppliers and continuing positive earnings contribution from slewing bearings for the wind energy sector

## Marine Systems



Continuing losses due to underutilization in civil shipbuilding until completion of consolidation of shipyard sites



## The Way Forward to Sustainable Value Creation

FY 2008/09

FY 2009/10

FY 2010/11 et seq.

## Liquidity

#### **Profitability**

Value Creation

TKVA and FCF > 0

- Operating cash flow: €3.7 bn
- Capex reduction:< €4.3 bn spent</li>
- Increase of Vale stake in CSA to 26.87% (from 10%) for €965 m
- Divestments at Industrial Services

- Strong cost control
- Realization of sustainable cost savings:
   €1.5 - €2.0 bn targeted in FY 2010/11
- Continued reduction of structural overcapacities
- Increased external transparency and benchmarking

- Strong cost control
- Accelerated startup of Steel Americas and startup of Stainless USA with high degree of flexibility
- Focus on FCF generation
- Portfolio under review

Growth



**Structural Performance** 



#### Financial Calendar – FY 2009/10 and FY 2010/11

<ul> <li>September</li> </ul>	Roadshows The Netherlands (9th), Zurich (28th) Conferences Credit Suisse "Capital Goods and Aerospace Conference", London (15th) UBS "Best of Germany Conference", New York (15th and 16th) UniCredit "German Investment Conference", Munich (22nd) Credit Suisse "Global Steel & Mining Conference", London (23rd)
<ul><li>November</li></ul>	Annual Report FY 2009/10 Analysts' and Investors' Conference & Annual Press Conference (30th)
<ul><li>February</li></ul>	Interim Report 1st Quarter 2010/11 (11th)
May	Interim Report 2nd Quarter 2010/11 (13th)

#### **New Contact Details:**

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# New Contact Details as of June 21, 2010

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Stefanie Bensch Assistant	-536480	Christian Schulte Senior IR Manager	-536966
Iris aus der Wieschen Team assistant	-536367	Sabine Berger IR Manager	-536420
Ute Kaatz Event Manager	-536466	Klaudia Kelch IR Manager	-538371
To be added to the li send us a brief e-mail w	•	Tim Lange IR Manager	-536309

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# **Appendix**



## ThyssenKrupp Group: Higher Transparency

## ThyssenKrupp\*

Sales: €40.6 bn

effective since October 1st, 2009

Steel Europe Sales €9,570 m



Steel



**Stainless** Global Sales €4,486 m





**Materials** 

**Services** 

Elevator **Technology** Sales €5,308 m



**Plant Technology** Sales €4,450 m



**Components Technology** Sales €4,603 m







#### Reorganization

## **ThyssenKrupp**

Steel

**Stainless** 

**Technologies** 

**Elevator** 

**Services** 

\* The ThyssenKrupp Group consists of more than 800 legally independent companies, organized, existing and operating under the laws of 70 countries, ultimately led by ThyssenKrupp AG.

(Sales FY 2008/09; inter-BA sales not consolidated)



# **Group Overview (I)**

				2008/09		2009/10			
		Q1	Q2	Q3	Q4	FY	Q1	Q2	Q3
Order intake	€m	12,887	7,642	7,926	7,515	35,970	9,328	10,373	10,930
Sales	€m	11,522	9,859	9,299	9,883	40,563	9,351	10,107	11,679
EBITDA	€m	764	142	(180)	(534)	192	808	700	935
EBIT	€m	407	(276)	(597)	(1,197)	(1,663)	477	354	587
EBIT adjusted	€m	416	(112)	(289)	(390)	(375)	401	369	653
EBT	€m	240	(455)	(772)	(1,377)	(2,364)	313	191	414
EBT adjusted	€m	249	(291)	(464)	(570)	(1,076)	237	206	480
Net income	€m	163	(362)	(630)	(1,044)	(1,873)	195	234	298
Earnings per share	€	0.36	(0.71)	(1.38)	(2.28)	(4.01)	0.35	0.45	0.58
TK Value Added	€m	(39)	(734)	(1,030)	(1,616)	(3,419)	70	(67)	135
ROCE	%	7.8	1.2	(3.0)	(8.1)	(8.1)	10.0	8.5	9.4
Ø Capital Employed	€m	21,025	21,270	20,975	20,662	20,662	19,193	19,483	20,084
Goodwill	€m	3,846	3,942	3,927	3,902	3,902	3,830	3,920	4,060

ROCE based on 3, 6, 9 and 12 months



# **Group Overview (II)**

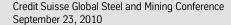
				2008/09			2009/10			
		Q1	Q2	Q3	Q4	FY	Q1	Q2	Q3	
Capital expenditures*	€m	1,105	931	898	1,143	4,077	777	738	942	
Depreciation/amort.	€m	357	418	417	663	1,854	331	346	348	
Operating cash flow	€m	(860)	1,483	1,331	1,745	3,699	(308)	184	(23)	
Cash flow from divestm.	€m	106	26	57	10	199	488	17	15	
Cash flow from investm.	€m	(1,105)	(931)	(898)	(1,143)	(4,077)	(777)	(738)	(942)	
Free cash flow	€m	(1,859)	578	490	612	(179)	(597)	(537)	(950)	
Cash and cash equivalents (incl. short-term securities)	€m	3,439	3,820	5,235	5,545	5,545	5,073	4,614	3,914	
Net financial debt	€m	3,514	3,687	3,122	2,059	2,059	2,130	2,652	3,753	
Employees		197,175	192,521	188,501	187,495	187,495	174,763	172,576	174,541	

<sup>\*</sup> incl. financial investments



## Efficiency Improvement – Targeted Sustainable Cost Savings



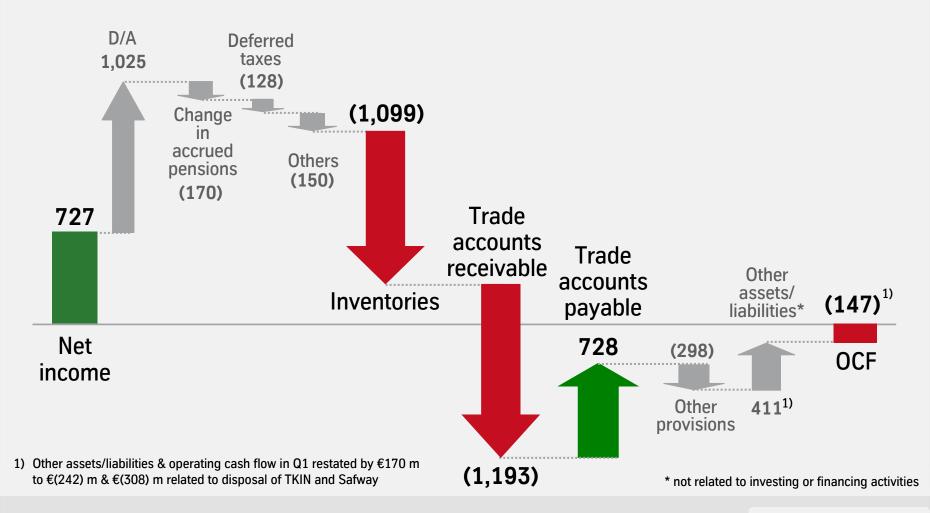




## **Operating Cash Flow**

#### Development of operating cash flow in 9M 2009/10

million €



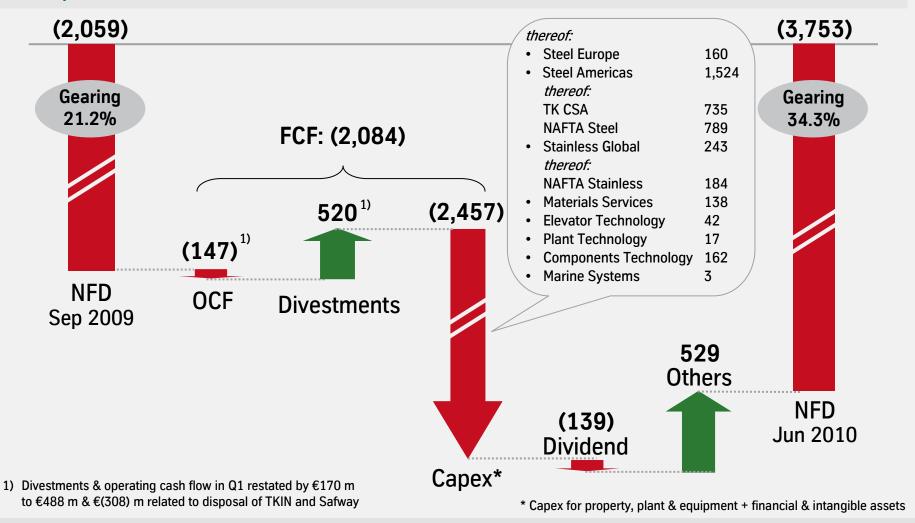
Credit Suisse Global Steel and Mining Conference September 23, 2010

ThyssenKrupp

#### **Net Financial Debt**

#### Development of net financial debt in 9M 2009/10

million €





#### **Balance Sheet Structure**

#### Net financial position, equity and ratios

million €

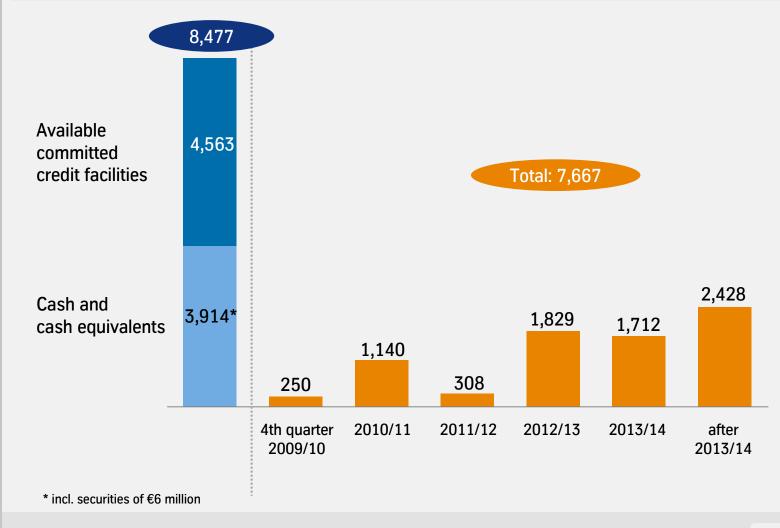




## Solid Financial Situation – No Short-Term Refinancing Needs

Liquidity analysis and maturity profile of gross financial debt as of June 30, 2010

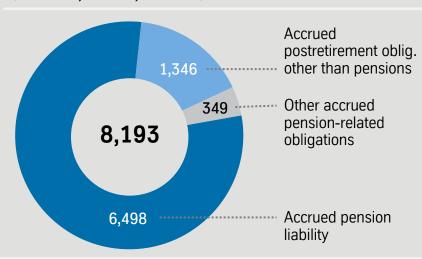
million €





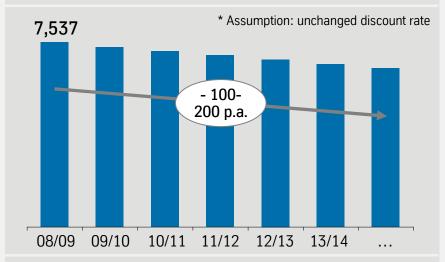
## Pension Obligations: TK with Mature Pension Schemes

# Accrued Pension and Similar Obligations (Jun 30, 2010; in € m)



- "Patient" long-term debt,
   no immediate redemption in one go
- Interest cost independent of ratings, covenants etc.
- Mainly funded by TK's operating assets
- Vital part of compensation system

# Expected Normalized\* Development of Accrued Pension and Similar Obligations (in € m)



- Number of plan participants steadily decreasing
- >70% of obligations owed to retired employees, average age >75 years
- Declining pension obligations over time (short-term variation possible, mainly due to change in discount rate)
- Declining cash-out from pension benefit payments (2008/09: €578 m; 2010/11e: €555 m)



# ThyssenKrupp Rating

Long term- Short term- Outlook rating rating

Standard & Poor's BB+ B stable

Moody's Baa3 Prime-3 negative

Fitch BBB- F3 stable Upgradek Outlook Outlook

Restoring / maintaining investment grade status with all three rating agencies is key!



# **Steel Europe**

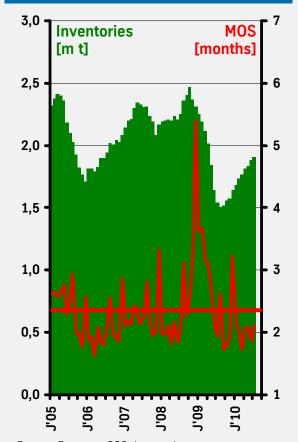
Key figures									
				2008/09				2009/10	
		Q1	Q2	Q3	Q4	FY	Q1	Q2	Q3
Order intake	€m	1,866	1,479	2,223	2,324	7,892	2,500	2,999	2,706
Sales	€m	2,848	2,326	2,151	2,245	9,570	2,281	2,667	2,887
EBITDA	€m	518	277	(147)	(161)	487	275	327	342
EBIT	€m	362	128	(296)	(328)	(134)	126	179	200
EBIT adjusted	€m	371	131	(156)	(262)	84	126	179	200
EBT	€m	345	109	(312)	(339)	(197)	104	163	183
EBT adjusted	€m	354	112	(172)	(273)	21	104	163	183
TK Value Added	€m	231	(13)	(431)	(449)	(662)	14	62	79
ROCE	%	24.9	16.3	4.3	(2.3)	(2.3)	10.1	12.0	13.0
Ø Capital Employed	€m	5,816	6,023	6,039	5,864	5,864	4,989	5,089	5,183
OCF	€m	(790)	279	576	588	653	(123)	235	152
CF from divestm.	€m	1	14	(9)	180	184	3	(1)	3
CF for investm.	€m	(102)	(125)	(103)	(106)	(436)	(39)	(68)	(53)
FCF	€m	(893)	168	465	661	401	(159)	166	102
Employees		38,048	37,380	36,607	36,416	36,416	35,582	34,872	34,434

ROCE based on 3, 6, 9 and 12 months



## Steel: Inventories and Months of Supply

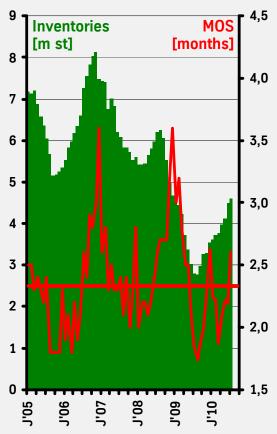
# Inventories and Months of Supply - Europe



Europe: European SSC: Inventories at month end / flat carbon steel w/o quarto

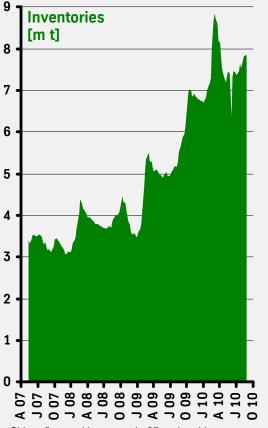
Source(s): TKS, EASSC, Credit Suisse, MSCI, UBS, MySteel

# Inventories and Months of Supply - USA



USA: July MSCI inventories, carbon flat-rolled

#### Inventories China



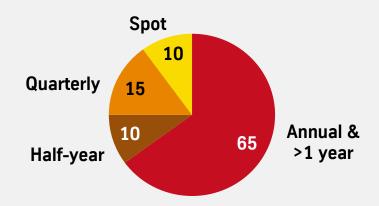
China: flat steel inventory in 23 major cities (HR, CR and Plate)



## Long Term Customer Relations Establish Lower Volatility

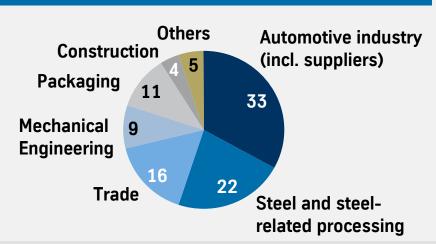
#### Sales by Maturity FY 2008/09

in %



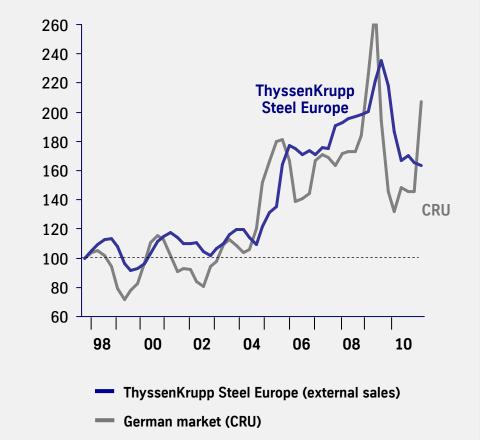
#### Sales by Industry FY 2008/09

in %



#### Price index hot rolled

Index (Q3 1997 = 100)



All data incl. Q2 2010

Sources: CRU and own calculations based on CRU, TKSE



# **Steel Americas**

Key figures									
				2008/09				2009/10	
		Q1	Q2	Q3	Q4	FY	Q1	Q2	Q3
Order intake	€m	0	0	0	0	0	0	23	24
Sales	€m	0	0	0	0	0	0	23	24
EBITDA	€m	(40)	0	10	(43)	(73)	38	8	(14)
EBIT	€m	(42)	0	9	(44)	(77)	37	7	(26)
EBIT adjusted	€m	(42)	0	9	(44)	(77)	37	7	(26)
EBT	€m	(76)	(22)	(19)	(99)	(216)	(4)	(32)	(62)
EBT adjusted	€m	(76)	(22)	(19)	(99)	(216)	(4)	(32)	(62)
TK Value Added	€m	(102)	(73)	(73)	(141)	(389)	(80)	(125)	(174)
ROCE	%	(6.2)	(2.8)	(1.4)	(2.2)	(2.2)	2.8	1.6	0.4
Ø Capital Employed	€m	2,698	2,960	3,184	3,475	3,475	5,219	5,527	5,891
OCF	€m	(39)	(55)	15	69	(10)	(171)	(93)	(221)
CF from divestm.	€m	0	0	19	(1)	19	2	1	5
CF for investm.	€m	(610)	(435)	(483)	(608)	(2,135)	(455)	(448)	(622)
FCF	€m	(649)	(490)	(448)	(540)	(2,126)	(624)	(539)	(839)
Employees		1,263	1,529	1,590	1,659	1,659	1,794	2,256	2,876

ROCE based on 3, 6, 9 and 12 months



# Stainless Global

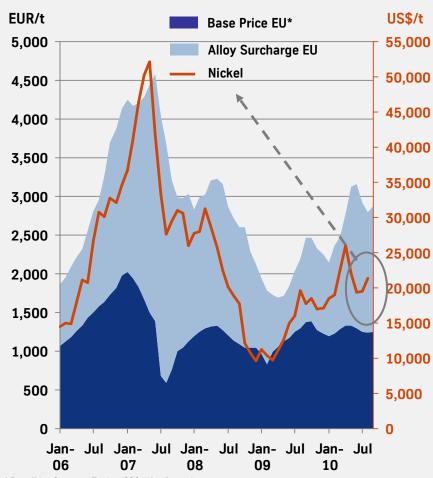
Key figures									
				2008/09				2009/10	
		Q1	Q2	Q3	Q4	FY	Q1	Q2	Q3
Order intake	€m	967	818	1,207	1,155	4,147	943	1,560	1,317
Sales	€m	1,173	988	1,030	1,295	4,486	1,210	1,461	1,708
EBITDA	€m	(189)	(251)	(98)	(62)	(600)	(3)	(61)	122
EBIT	€m	(228)	(351)	(185)	(100)	(864)	(41)	(102)	81
EBIT adjusted	€m	(228)	(291)	(139)	(55)	(713)	(41)	(102)	81
EBT	€m	(243)	(367)	(202)	(114)	(926)	(59)	(117)	64
EBT adjusted	€m	(243)	(307)	(156)	(69)	(775)	(59)	(117)	64
TK Value Added	€m	(310)	(428)	(254)	(164)	(1,156)	(104)	(166)	13
ROCE	%	(25.1)	(32.7)	(30.2)	(26.7)	(26.7)	(5.9)	(10.2)	(2.9)
Ø Capital Employed	€m	3,636	3,542	3,376	3,240	3,240	2,804	2,815	2,888
OCF	€m	(319)	262	122	183	248	(100)	88	(261)
CF from divestm.	€m	2	3	4	(2)	7	0	1	1
CF for investm.	€m	(92)	(47)	(79)	(125)	(343)	(68)	(87)	(88)
FCF	€m	(409)	218	47	56	(88)	(168)	3	(348)
Employees		12,167	12,079	11,869	11,755	11,755	11,597	11,235	11,150

ROCE based on 3, 6, 9 and 12 months



## Stainless Global: Price Development and Import Situation

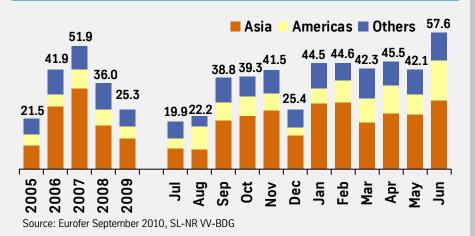
#### Price development: recovery gaining sustainability



<sup>\*</sup> Base Price Germany, Traders/SSC, 304, 2mm sheet Source: CRU September 2010 (September preliminary), Metalprices (NICKEL) September 2010

#### **Cold-rolled imports from third countries**

[000t/Month]



#### Regional price development\*

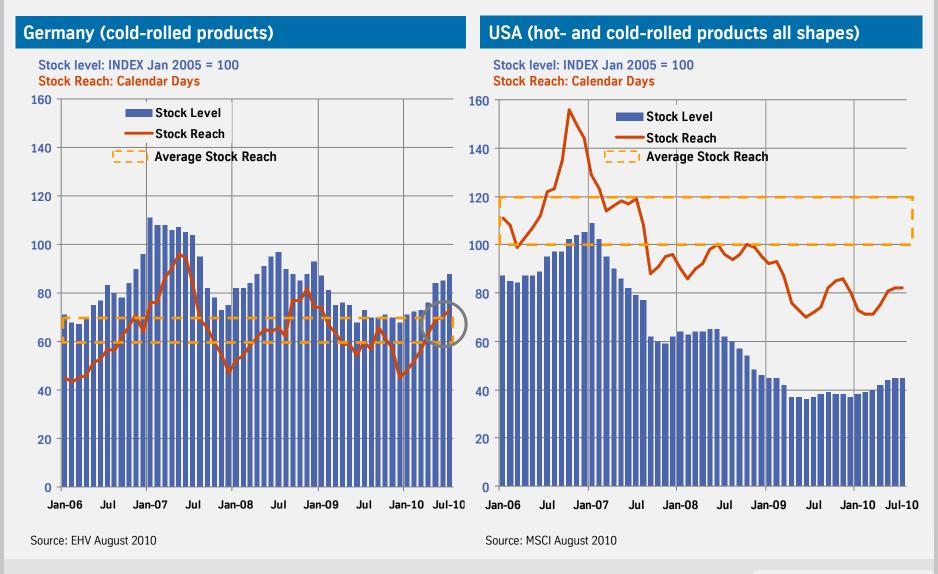


<sup>\*</sup> AISI 304 (1.4301) CR Flat, 2 mm

Source: CRU Sept. 2010 (EU+USA), SL-SKS Sept. 2010 (Wuxi Market prices CHINA); Sept 2010 preliminary



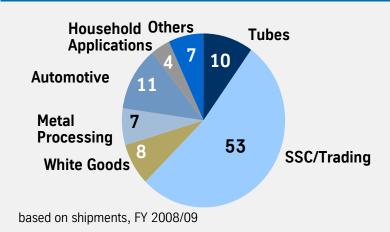
### Stainless: Inventories and Stock Reach



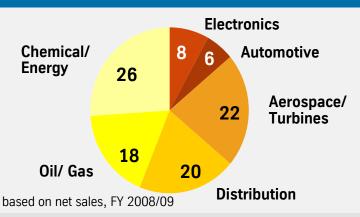


# Increasing Non-Volatile Customer Bases Sales structure within ThyssenKrupp Stainless

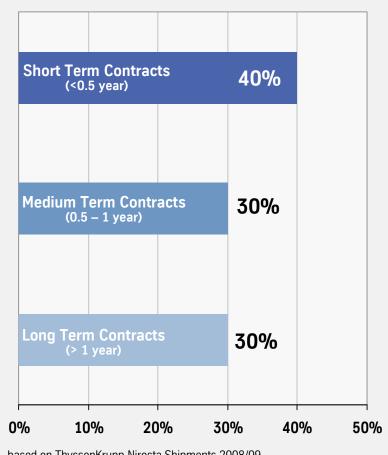
#### **Stainless Steel Sales by Customer Group**



#### **Nickel Alloy Sales by Customer Group**



#### **Stainless Steel Contract Structure**



based on ThyssenKrupp Nirosta Shipments 2008/09



## **Materials Services**

Key figures											
			_	2008/09				2009/10			
		Q1	Q2	Q3	Q4	FY	Q1	Q2	Q3		
Order intake	€m	4,016	2,719	2,469	2,881	12,085	2,681	3,059	3,695		
Sales	€m	3,995	3,109	2,751	2,960	12,815	2,760	2,881	3,598		
EBITDA	€m	100	(46)	(64)	(28)	(38)	168	103	190		
EBIT	€m	54	(88)	(106)	(71)	(211)	129	70	157		
EBIT adjusted	€m	54	(88)	(106)	1	(139)	48	70	157		
EBT	€m	30	(106)	(128)	(91)	(295)	112	60	144		
EBT adjusted	€m	30	(106)	(128)	(19)	(223)	31	60	144		
TK Value Added	€m	(37)	(178)	(189)	(142)	(546)	64	7	90		
ROCE	%	5.0	(1.6)	(4.5)	(5.3)	(5.3)	16.7	13.2	15.5		
Ø Capital Employed	€m	4,290	4,257	4,133	3,943	3,943	3,081	3,006	3,052		
OCF	€m	(202)	197	390	569	953	(82)	(102)	(25)		
CF from divestm.	€m	38	10	11	3	62	308	3	1		
CF for investm.	€m	(70)	(59)	(50)	(100)	(279)	(90)	(20)	(28)		
FCF	€m	(234)	147	352	470	735	136	(118)	(53)		
Employees		46,367	45,674	44,744	44,316	44,316	31,972	31,482	32,096		

ROCE based on 3, 6, 9 and 12 months



# **Elevator Technology**

Key figures										
				2008/09			2009/10			
		Q1	Q2	Q3	Q4	FY	Q1	Q2	Q3	
Order intake	€m	1,562	1,189	1,186	1,101	5,038	1,230	1,215	1,390	
Sales	€m	1,343	1,293	1,328	1,344	5,308	1,226	1,221	1,313	
EBITDA	€m	174	165	183	118	640	171	168	168	
EBIT	€m	157	149	168	96	570	154	151	150	
EBIT adjusted	€m	157	149	168	124	598	154	151	150	
EBT	€m	159	149	166	96	570	155	153	151	
EBT adjusted	€m	159	149	166	124	598	155	153	151	
TK Value Added	€m	125	116	137	68	446	127	123	123	
ROCE	%	38.3	37.4	39.6	36.7	36.7	45.0	44.7	44.6	
Ø Capital Employed	€m	1,646	1,639	1,596	1,554	1,554	1,371	1,364	1,360	
OCF	€m	75	289	170	220	754	87	238	74	
CF from divestm.	€m	10	4	2	3	19	3	(1)	1	
CF for investm.	€m	(33)	(37)	(17)	(48)	(135)	(15)	(8)	(19)	
FCF	€m	52	256	155	175	638	75	229	56	
Employees		43,599	43,306	42,761	42,698	42,698	42,926	42,787	43,066	

ROCE based on 3, 6, 9 and 12 months



# Strategic Direction of Elevator Technology

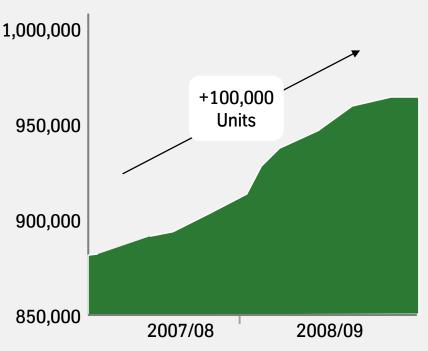
#### Performance Improvement

- Efficient and global production network
- Harmonized product portfolio based on global platforms
- Focus on Service & Modernization
- Standardization of processes



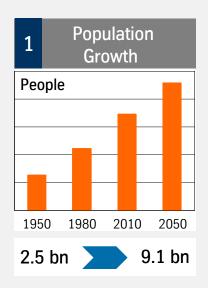
#### **Growth of Service Business**

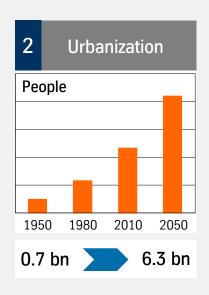
Units under maintenance

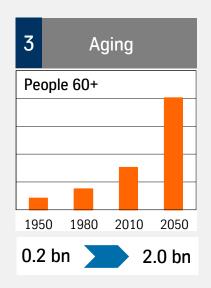


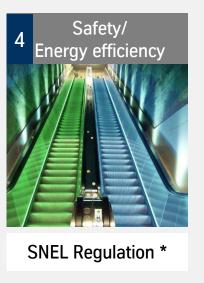


# Fundamental Trends for Demand in the Elevator Industry







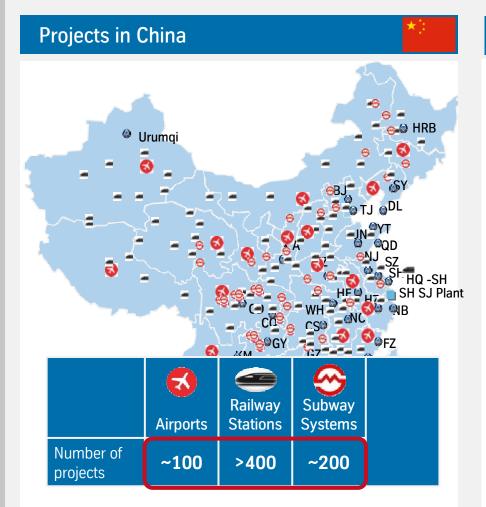


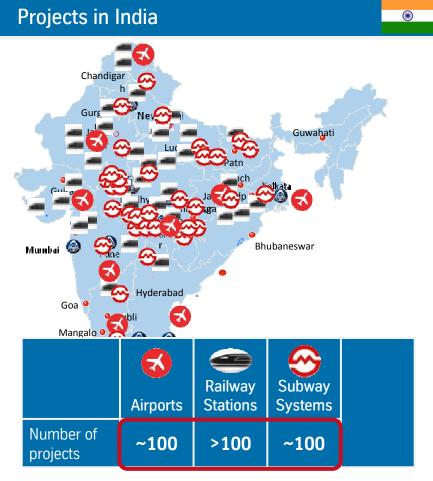
More people demand for safe transportation within a building

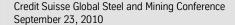
Source: United Nations \* Safety Norm of Existing Lifts



## Infrastructure Projects Provide Growth Opportunities









# **Plant Technology**

Key figures	Key figures									
				2008/09				2009/10		
		Q1	Q2	Q3	Q4	FY	Q1	Q2	Q3	
Order intake	€m	1,751	517	807	463	3,538	1,324	824	800	
Sales	€m	1,078	1,187	1,101	1,084	4,450	954	940	970	
EBITDA	€m	81	66	58	1	206	90	67	57	
EBIT	€m	72	57	49	(15)	163	82	59	48	
EBIT adjusted	€m	72	62	50	24	208	82	59	48	
EBT	€m	99	74	65	(2)	236	95	73	62	
EBT adjusted	€m	99	79	66	37	281	95	73	62	
Ø Capital Employed	€m	(1,054)	(1,048)	(1,035)	(1,034)	(1,034)	(1,132)	(1,177)	(1,254)	
OCF	€m	74	80	(52)	152	254	114	161	250	
CF from divestm.	€m	1	0	0	0	1	0	0	0	
CF for investm.	€m	(20)	(15)	(8)	(18)	(61)	(5)	(6)	(6)	
FCF	€m	55	65	(60)	135	195	109	155	246	
Employees		13,416	13,186	13,062	13,043	13,043	12,977	12,934	12,975	



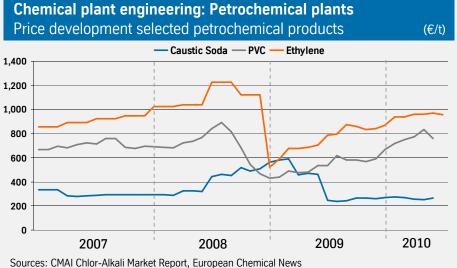
## Plant Technology: Technology Portfolio Offering Growth Potential

**Market Positions** OU **Technologies** Uhde **Conversion Technologies Customer Products** Fertilizers: No.1 **Polymers:** No.2 Coke Plant Tech.: No.1 Inorganic & Organic Chemicals **Electrolysis:** No.1 **Polysius** Clinker production Raw material preparation Cement manufacturing Cement plants: **No.3** Förder-Mining Handling **Processing** Handling technik Mining and Materials Handling **Equipment:** No.1



## Plant Technology: Recovery of Relevant End Products & Markets

(indexed; Jan 2006=100)





Price development selected raw materials

Coal Copper — Gold — Iron Ore Spot

400
350
300
250
200
150
0
2006
2007
2008
2009
2010
Sources: IMF, Kitco, SBB

# Ammonia Urea 900 800 700 600 500 400 300 200 100 0 2007 2008 2009 2010 Source: Fertilizer Week

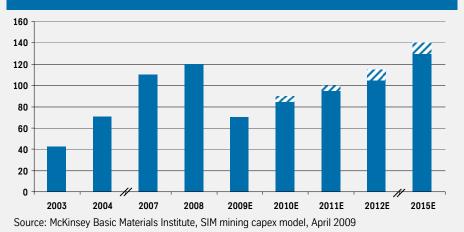
#### Capital expenditure for global mining

Chemical plant engineering: Fertilizer plants

Price development selected fertilizer precursors

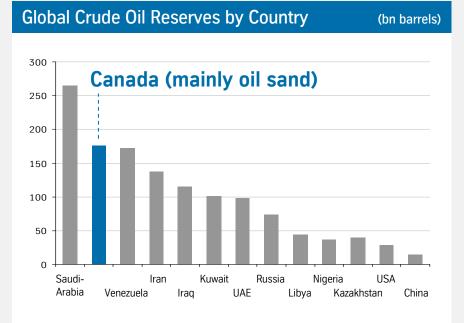
(US\$ bn, real terms)

(US\$/t)



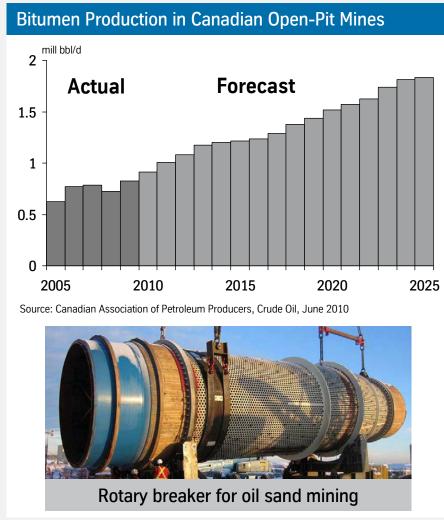


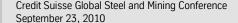
# Plant Technology: Growth Trend Oil Sand Mining



Source: BP Statistical Review of World Energy, June 2010

- Mineable oil sand reserves in Canada:~ 170 bn barrel
- State-of-the-art technology crucial for efficiency
- Plant Technology (Fördertechnik) as main supplier for ore preparation plants







# **Components Technology**

Key figures	Key figures									
				2008/09	_			2009/10		
		Q1	Q2	Q3	Q4	FY	Q1	Q2	Q3	
Order intake	€m	1,290	1,016	899	972	4,177	1,169	1,337	1,584	
Sales	€m	1,299	1,100	1,063	1,141	4,603	1,237	1,344	1,568	
EBITDA	€m	137	37	(6)	(133)	35	124	143	145	
EBIT	€m	66	(33)	(85)	(344)	(396)	57	73	66	
EBIT adjusted	€m	66	(7)	(60)	(85)	(86)	57	73	113	
EBT	€m	53	(47)	(101)	(363)	(458)	43	63	58	
EBT adjusted	€m	53	(21)	(76)	(104)	(148)	43	63	105	
TK Value Added	€m	(1)	(105)	(155)	(406)	(667)	(1)	13	6	
ROCE	%	8.9	2.1	(2.3)	(13.7)	(13.7)	8.9	9.9	9.9	
Ø Capital Employed	€m	2,996	3,086	3,089	3,011	3,011	2,584	2,614	2,641	
OCF	€m	(70)	48	176	228	382	70	80	211	
CF from divestm.	€m	10	33	15	225	283	2	9	(3)	
CF for investm.	€m	(141)	(155)	(125)	(119)	(540)	(64)	(51)	(47)	
FCF	€m	(201)	(74)	67	332	124	8	38	161	
Employees		31,418	29,223	27,963	27,973	27,973	27,997	27,894	28,860	

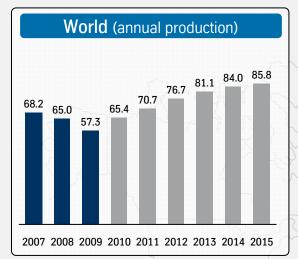
ROCE based on 3, 6, 9 and 12 months; calculation with the higher of average equity and average capital employed



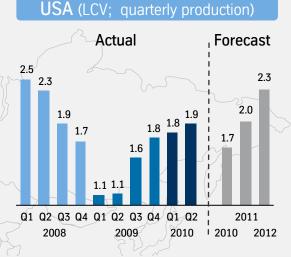


## **Components Technology:**

# Quarterly Production of Passenger Vehicles [million]

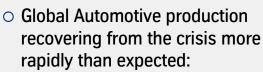












- Germany and Brazil already back on pre-crisis levels
- USA with strong rebound
- China virtually unaffected

Source: Polk (Forecast 2010-2012: ProCar April 2010; linear breakdown of annual estimates on quarterly basis)



## **Components Technology:**

## Participating in Pioneering Project for Offshore Wind Technology





#### OFFSHORE WIND FARM "ALPHA VENTUS"

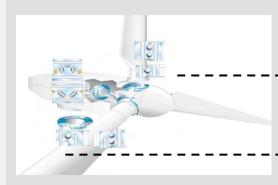
- Germany's first offshore wind farm
- 45km away from coast in waters 30 m deep
- Comprises 12 wind turbines of 5 MW class
- Expected energy yield p.a.: ca. 220 GWh
   (= energy consumption of ~ 50,000 households)

#### Technical data wind turbine "Multibrid M5000"

- O Rotor diameter: 116 m.
- Total height above seabed: 178 m
- Blade tip speed: 90 m/s (= 300 km/h)
- Weight of steel in tripod, tower, nacelle: 1,000 t

#### PARTICIPATION COMPONENTS TECHNOLOGY

Single-source supplier for6 "Multibrid M5000" wind turbines:



- 6 pitch bearings
- Each 4.5 t weight,3.6 m diameter
  - 6 yaw bearings
- Each 4.0 t weight,4.2 m diameter

Strong growth potential for offshore wind energy in Germany: Capacity expected to grow from 12 MW in 2008 to 30,000 MW in 2030



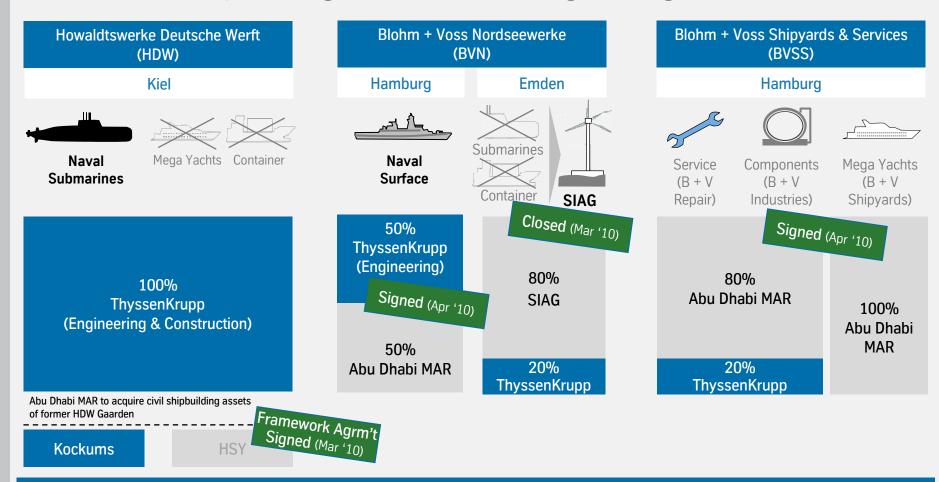
# Marine Systems

Key figures									
				2008/09				2009/10	
		Q1	Q2	Q3	Q4	FY	Q1	Q2	Q3
Order intake	€m	1,856	193	(339)	(840)	870	110	139	108
Sales	€m	546	371	321	356	1,594	254	287	423
EBITDA	€m	42	(90)	(93)	(178)	(319)	(1)	11	(11)
EBIT	€m	32	(115)	(123)	(337)	(543)	(6)	(4)	(22)
EBIT adjusted	€m	32	(45)	(27)	(39)	(79)	(1)	11	(3)
EBT	€m	33	(117)	(127)	(343)	(554)	(10)	(7)	(23)
EBT adjusted	€m	33	(47)	(31)	(45)	(90)	(5)	8	(4)
Ø Capital Employed	€m	430	449	420	379	379	245	232	208
OCF	€m	(168)	169	(50)	(179)	(228)	(124)	145	(83)
CF from divestm.	€m	2	8	21	1	32	0	3	0
CF for investm.	€m	(12)	(165)	(19)	0	(196)	(1)	(2)	0
FCF	€m	(179)	12	(47)	(178)	(392)	(126)	147	(84)
Employees		8,319	8,305	8,057	7,770	7,770	7,593	6,669	6,588



## Marine Systems: Target Structure

# Exit from civil shipbuilding; focus on naval engineering and submarines



Targeted workforce reduction of 60% to ~ 3,500 (from ~ 8,300 as of Sep 30, 2008)



# Corporate/Consolidation

Key figures											
				2008/09	2009/10						
		Q1	Q2	Q3	Q4	FY	Q1	Q2	<b>Q</b> 3		
Order intake	€m	(421)	(289)	(526)	(541)	(1,777)	(629)	(783)	(694)		
Sales	€m	(760)	(515)	(446)	(542)	(2,263)	(571)	(717)	(812)		
EBITDA	€m	(59)	(16)	(23)	(48)	(146)	(54)	(66)	(64)		
EBIT	€m	(66)	(23)	(28)	(54)	(171)	(61)	(79)	(67)		
EBT	€m	(160)	(128)	(114)	(122)	(524)	(123)	(165)	(163)		
OCF	€m	579	214	(16)	(85)	693	21	(568)	(122)		
Employees (Corp	p.)	2,578	1,839	1,848	1,865	1,865	2,325	2,447	2,496		



# Quarterly Order Intake by Business Area

			2008/09	2009/10				
million €	Q1	Q2	Q3	Q4	FY	Q1	Q2	Q3
Steel Europe	1,866	1,479	2,223	2,324	7,892	2,500	2,999	2,706
Steel Americas	0	0	0	0	0	0	23	24
Stainless Global	967	818	1,207	1,155	4,147	943	1,560	1,317
Materials Services	4,016	2,719	2,469	2,881	12,085	2,681	3,059	3,695
Elevator Technology	1,562	1,189	1,186	1,101	5,038	1,230	1,215	1,390
Plant Technology	1,751	517	807	463	3,538	1,324	824	800
Components Technology	1,290	1,016	899	972	4,177	1,169	1,337	1,584
Marine Systems	1,856	193	(339)	(840)	870	110	139	108
Corporate	34	26	22	45	127	31	31	32
Consolidation	(455)	(315)	(548)	(586)	(1,904)	(660)	(814)	(726)
Group	12,887	7,642	7,926	7,515	35,970	9,328	10,373	10,930



# **Quarterly Sales by Business Area**

			2008/09	2009/10				
million€	Q1	Q2	Q3	Q4	FY	Q1	Q2	Q3
Steel Europe	2,848	2,326	2,151	2,245	9,570	2,281	2,667	2,887
Steel Americas	0	0	0	0	0	0	23	24
Stainless Global	1,173	988	1,030	1,295	4,486	1,210	1,461	1,708
Materials Services	3,995	3,109	2,751	2,960	12,815	2,760	2,881	3,598
Elevator Technology	1,343	1,293	1,328	1,344	5,308	1,226	1,221	1,313
Plant Technology	1,078	1,187	1,101	1,084	4,450	954	940	970
Components Technology	1,299	1,100	1,063	1,141	4,603	1,237	1,344	1,568
Marine Systems	546	371	321	356	1,594	254	287	423
Corporate	34	26	22	45	127	31	31	32
Consolidation	(794)	(541)	(468)	(587)	(2,390)	(602)	(748)	(844)
Group	11,522	9,859	9,299	9,883	40,563	9,351	10,107	11,679



# Quarterly EBITDA by Business Area

			2008/09	2009/10				
million €	Q1	Q2	Q3	Q4	FY	Q1	Q2	Q3
Steel Europe	518	277	(147)	(161)	487	275	327	342
Steel Americas	(40)	0	10	(43)	(73)	38	8	(14)
Stainless Global	(189)	(251)	(98)	(62)	(600)	(3)	(61)	122
Materials Services	100	(46)	(64)	(28)	(38)	168	103	190
Elevator Technology	174	165	183	118	640	171	168	168
Plant Technology	81	66	58	1	206	90	67	57
Components Technology	137	37	(6)	(133)	35	124	143	145
Marine Systems	42	(90)	(93)	(178)	(319)	(1)	11	(11)
Corporate	(54)	(28)	(37)	(32)	(151)	(52)	(55)	(65)
Consolidation	(5)	12	14	(16)	5	(2)	(11)	1
Group	764	142	(180)	(534)	192	808	700	935



# **Quarterly EBIT by Business Area**

			2008/09	2009/10				
million €	Q1	Q2	Q3	Q4	FY	Q1	Q2	Q3
Steel Europe	362	128	(296)	(328)	(134)	126	179	200
adjusted	371	131	(156)	(262)	<i>84</i>	126	179	200
Steel Americas	(42)	0	9	(44)	(77)	37	7	(26)
adjusted	(42)	0	9	(44)	(77)	<i>37</i>	7	(26)
Stainless Global	(228)	(351)	(185)	(100)	(864)	(41)	(102)	81
adjusted	(228)	(291)	(139)	(55)	(713)	(41)	(102)	81
Materials Services	54	(88)	(106)	(71)	(211)	129	70	157
adjusted	54	(88)	(106)	1	(139)	48	70	157
Elevator Technology	157	149	168	96	570	154	151	150
adjusted	<i>157</i>	149	168	124	<i>598</i>	154	151	150
Plant Technology	72	57	49	(15)	163	82	59	48
adjusted	<i>72</i>	<i>62</i>	50	24	208	<i>82</i>	59	48
Components Technology	66	(33)	(85)	(344)	(396)	57	73	66
adjusted	66	(7)	(60)	(85)	(86)	<i>57</i>	73	113
Marine Systems	32	(115)	(123)	(337)	(543)	(6)	(4)	(22)
adjusted	<i>32</i>	(45)	(27)	(39)	(79)	(1)	11	(3)
Corporate	(60)	(36)	(45)	(40)	(181)	(59)	(68)	(71)
Consolidation	(6)	13	17	(14)	10	(2)	(11)	4
Group	407	(276)	(597)	(1,197)	(1,663)	477	354	587
adjusted	416	(112)	(289)	(390)	(375)	401	<i>369</i>	<i>653</i>



# Quarterly EBT by Business Area

			2008/09	2009/10				
million €	Q1	Q2	Q3	Q4	FY	Q1	Q2	Q3
Steel Europe	345	109	(312)	(339)	(197)	104	163	183
adjusted	<i>354</i>	112	(172)	(273)	21	104	163	183
Steel Americas	(76)	(22)	(19)	(99)	(216)	(4)	(32)	(62)
adjusted	(76)	(22)	(19)	(99)	(216)	(4)	(32)	(62)
Stainless Global	(243)	(367)	(202)	(114)	(926)	(59)	(117)	64
adjusted	(243)	(307)	(156)	(69)	(775)	(59)	(117)	64
Materials Services	30	(106)	(128)	(91)	(295)	112	60	144
adjusted	<i>30</i>	(106)	(128)	(19)	(223)	31	60	144
Elevator Technology	159	149	166	96	570	155	153	151
adjusted	159	149	166	124	<i>598</i>	155	<i>153</i>	151
Plant Technology	99	74	65	(2)	236	95	73	62
adjusted	99	79	66	<i>37</i>	281	95	73	<i>62</i>
Components Technology	53	(47)	(101)	(363)	(458)	43	63	58
adjusted	<i>53</i>	(21)	(76)	(104)	(148)	43	63	105
Marine Systems	33	(117)	(127)	(343)	(554)	(10)	(7)	(23)
adjusted	33	(47)	(31)	(45)	(90)	(5)	8	(4)
Corporate	(155)	(141)	(131)	(107)	(534)	(121)	(154)	(167)
Consolidation	(5)	13	17	(15)	10	(2)	(11)	4
Group	240	(455)	(772)	(1,377)	(2,364)	313	191	414
adjusted	249	(291)	(464)	(570)	(1,076)	237	206	480



# Quarterly Operating Cash Flow by Business Area

			2008/09	2009/10				
million €	Q1	Q2	Q3	Q4	FY	Q1	Q2	Q3
Steel Europe	(790)	279	576	588	653	(123)	235	152
Steel Americas	(39)	(55)	15	69	(10)	(171)	(93)	(221)
Stainless Global	(319)	262	122	183	248	(100)	88	(261)
Materials Services	(202)	197	390	569	953	(82)	(102)	(25)
Elevator Technology	75	289	170	220	754	87	238	74
Plant Technology	74	80	(52)	152	254	114	161	250
Components Technology	(70)	48	176	228	382	70	80	211
Marine Systems	(168)	169	(50)	(179)	(228)	(124)	145	(83)
Corp./Cons.	579	214	(16)	(85)	693	21	(568)	(122)
Group	860	1,483	1,331	1,745	3,699	(308)	184	(23)



# Special Items by Business Area (I)

Business Area			2008/09	)		2009/10		
(million €)	Q1	Q2	Q3	Q4	FY	Q1	Q2	Q3
Steel Europe:								
Restructuring Metal Forming	(9)	(3)	(10)	(38)	(60)			
Restructuring TK Steel			(125)	(1)	(126)			
Restructuring Color/Construction			(5)	(18)	(23)			
Impairment Metal Forming				(6)	(6)			
Impairment Color/Construction				(3)	(3)			
Stainless Global:								
Restructuring Nirosta				(46)	(46)			
Impairment SKS		(60)		1	(59)			
Impairment Nirosta			(46)		(46)			
Materials Services:								
Restructuring Metals Germany				(57)	(57)			
Restructuring Western Europe				(6)	(6)			
Restructuring Plastics Services				(9)	(9)			
Disposal Gain TKIN and Safway						81		
Elevator Technology:								
Restructuring Fahrtreppen Hamburg				(25)	(25)			
Impairment Fahrtreppen Hamburg				(3)	(3)			



# Special Items by Business Area (II)

Business Area		2008/09					2009/10		
(million €)	Q1	Q2	Q3	Q4	FY	Q1	Q2	Q3	
Plant Technology:									
Restructuring System Engineering			(1)	(22)	(23)				
Restructuring Transrapid		(5)		(10)	(15)				
Impairment Transrapid				(7)	(7)				
Components Technology:									
Restructuring Forging Group		(19)	(12)	(97)	(128)				
Restructuring Bilstein		(2)	(5)	(12)	(19)			(26)	
Restructuring Presta Steering		(2)	(2)	(9)	(13)				
Restructuring Waupaca				(3)	(3)				
Restructuring Berco								(17)	
Impairment Forging Group		(2)		(35)	(37)				
Impairment Bilstein				(22)	(22)			(3)	
Impairment Presta Steering		(1)	(8)	(5)	(14)				
Impairment Waupaca				(76)	(76)				
Impairment Berco								(1)	
Divestment Bilstein			2		2				
Marine Systems:									
Restructuring Marine Systems		(25)	(78)	(124)	(227)				
Impairment Marine Systems		(14)	(19)	(174)	(207)				
Divestment Nobiskrug		(31)	1		(30)				
Hellenic Shipyards						(5)	(15)	(19)	



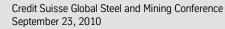
# **Business Area Overview Accumulated (I)**

	Order Inta	ake (€m)	Sales	(€m)	Employees		
	9M 2008/09	9M 2009/10	9M 2008/09	9M 2009/10	Jun 30, 2009	Jun 30, 2010	
Steel Europe	5,568	8,205	7,325	7,835	36,607	34,434	
Steel Americas	0	47	0	47	1,590	2,876	
Stainless Global	2,992	3,820	3,191	4,379	11,869	11,150	
Materials Services	9,204	9,435	9,855	9,239	44,744	32,096	
Elevator Technology	3,937	3,835	3,964	3,760	42,761	43,066	
Plant Technology	3,075	2,948	3,366	2,864	13,062	12,975	
Components Technology	3,205	4,090	3,462	4,149	27,963	28,860	
Marine Systems	1,710	357	1,238	964	8,057	6,588	
Corporate	82	94	82	94	1,848	2,496	
Consolidation	(1,318)	(2,200)	(1,803)	(2,194)	-	-	
Group	28,455	30,631	30,680	31,137	188,501	174,541	



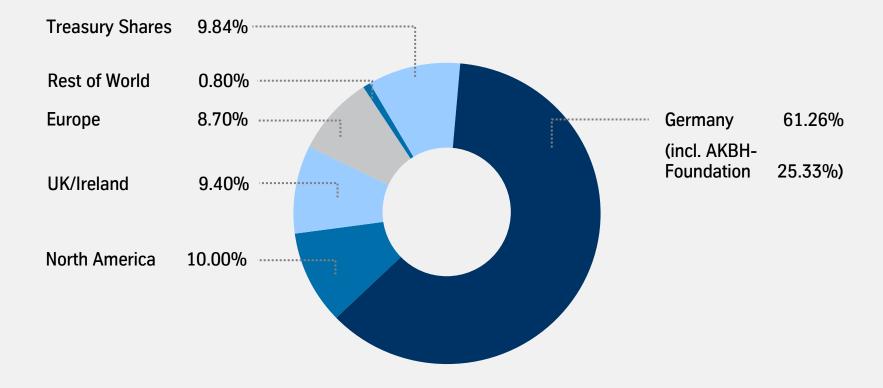
# **Business Area Overview Accumulated (II)**

	EBITD	A (€m)	EBIT	(€m)	EBT	(€m)
	9M 2008/09	9M 2009/10	9M 2008/09	9M 2009/10	9M 2008/09	9M 2009/10
Steel Europe	648	944	194	505	142	450
Steel Americas	(30)	32	(33)	18	(117)	(98)
Stainless Global	(538)	58	(764)	(62)	(812)	(112)
Materials Services	(10)	461	(140)	356	(204)	316
Elevator Technology	522	507	474	455	474	459
Plant Technology	205	214	178	189	238	230
Components Technology	168	412	(52)	196	(95)	164
Marine Systems	(141)	(1)	(206)	(32)	(211)	(40)
Corporate	(119)	(172)	(141)	(198)	(427)	(442)
Consolidation	21	(12)	24	(9)	25	(9)
Group	726	2,443	(466)	1,418	(987)	918





# Shareholder Structure – by Region



Source: ThyssenKrupp Shareholder ID 03/2010, ThyssenKrupp AGM registrations



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- (i) market risks: principally economic price and volume developments,
- (ii) dependence on performance of major customers and industries,
- (iii) our level of debt, management of interest rate risk and hedging against commodity price risks;
- (iv) costs associated with, and regulation relating to, our pension liabilities and healthcare measures,
- (v) environmental protection and remediation of real estate and associated with rising standards for real estate environmental protection,
- (vi) volatility of steel prices and dependence on the automotive industry,
- (vii) availability of raw materials;
- (viii) inflation, interest rate levels and fluctuations in exchange rates;
- (ix) general economic, political and business conditions and existing and future governmental regulation; and
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