7th German Corporate Conference Deutsche Bank, Frankfurt/Main

March 30, 2004



ThyssenKrupp Group 2002/2003

ThyssenKrupp AG

Order intake (consolidated): €36.0 billion EBT (consolidated): €714 million

Group sales (consolidated): €36.1 billion Employees: 190,102

Steel **Automotive Elevator Technologies Services** €12.0 bn €6.3 bn Sales: €5.4 bn Sales: Sales: Sales: €3.4 hn Sales: €11.3 hn Employees: 41,414 Employees: 29,871 Employees: 38,487 Employees: 49,286 Employees: 29,689 Carbon Steel Chassis • 5 regional Production MaterialsServices **Business Units Systems** Europe Stainless Steel Body Passenger Plant Technology MaterialsServices Special Materials Powertrain **Boarding Bridges** North America Marine Accessibility Industrial Services Mechanical **Engineering** Special Products Steel **Capital Goods** Services

Inter-segment sales unconsolidated; employees on Sept 30, 2003



Segment Overview – Steel

Steel

- Carbon steel flat products: European No. 2, world No. 6
 Stainless steel flat products: World market leader
- Site configuration unique in Europe: 17.3 mt/yr crude steel capacity in Duisburg
- Focus on innovative flat products with high value added

Fiscal Year		2001/02	2002/03	Change in %
Order intake Sales EBT Employees (Sept	€m €m €m	11,732 11,686 167 50,184	11,888 12,016 384 49,286	1.3 2.8 129.9 -1.8

1st quarter		2002/03	2003/04	Change in %
Order intake Sales EBT Employees (Dec	€m	2,937	3,367	14.6
	€m	2,792	2,989	7.1
	€m	72	91	26.4
	31)	49,935	48,934	-2.0



Segment Overview – Capital Goods (I)

Automotive

- 80% of sales from TOP 3 positions
- Technology leadership in combination with competence in materials processing
- Parallel expansion of component and system business capabilities

Fiscal Year		2001/02	2002/03	Change in %
Order intake Sales EBT Employees (Sep	€m €m €m	6,410 6,337 64 38,425	6,271 6,295 188 41,414	-2.2 -0.7 193.8 7.8

1st quarter		2002/03	2003/04	Change in %
Order intake Sales EBT Employees (Dec	€m	1,511	1,689	11.8
	€m	1,492	1,661	11.3
	€m	20	37	85.0
	31)	37,733	43,045	14.1



Segment Overview – Capital Goods (II)

Elevator

- No. 3 on world market, approx. 700,000 service contracts worldwide
- Full range of products and services from a single source
- Growth to continue through further acquisitions and even stronger focus on services

Fiscal Year		2001/02	2002/03	Change in %
Order intake Sales EBT Employees (Sep	€m €m €m	3,615 3,500 317 28,768	3,367 3,365 355 29,689	-6.9 -3.9 12.0 3.2

1st quarter		2002/03	2003/04	Change in %
Order intake Sales EBT Employees (Dec	€m	954	939	-1.6
	€m	820	875	6.7
	€m	81	87	7.4
	31)	28,771	30,858	7.3



Segment Overview – Capital Goods (III)

Technologies

- Portfolio with strong regional and global market positions
- High technological competencies throughout product portfolio
- Strategic emphasis on business focusing and further disposals

Fiscal Year		2001/02	2002/03	Change in %
Order intake Sales EBT Employees (Sep	€m €m €m	5,304 5,806 112 32,781	4,984 5,382 42 29,871	-6.0 -7.3 -62.5 -8.9

1st quarter		2002/03	2003/04	Change in %
Order intake Sales EBT	€m €m	1,338 1,363 (4)	1,541 1,102 3	15.2 -19.1 +
Employees (Dec	31)	32,003	27,463	-14.2



Segment Overview – Services

Services

- Leading materials service provider in Germany and Europe for industrial clients
- Number one worldwide in scaffolding services
- Strategic actions: Efficiency enhancement, restructuring and reducing capital employed

Fiscal Year	2001/02	2002/03	Change in %
Order intake €m Sales €m EBT €m Employees (Sept 30)	11,424 124	11,520 11,276 32 38,487	0.8 -1.3 -74.2 -3.0

1st quarter		2002/03	2003/04	Change in %
Sales €	im im im	2,791 2,735 23 38,575	2,776 2,695 26 37,139	-0.5 -1.5 13.0 -3.7



Overview and Outlook

Fiscal year 2002/2003

 Despite an adverse environment ThyssenKrupp held up well and achieved significant performance improvement

1st quarter 2003/2004

 Off to a good start: Order intake and EBT up, sales steady, net financial payables down

Outlook 2004

Continous improvement of economic environment expected;
 sales ~ €38 billion, normalized EBT to pass €1 billion mark



Strategic Areas of Emphasis

Spread to WACC	negative	n/a	positive
	Capital employed	ROCE _	Capital employed A
Steel			
Automotive			
Elevator			
Technologies			
Services		•	
Strategic actions	FocusingDisposals	Efficiency enhancementRestructuring	Organic growthAcquisitions





30+ Portfolio Optimizations since October 2002

Corporate		Elevator	
Böhler Thyssen Schweißtechnik (D)	Disposal	Lift Service Lublin (PL)	Acquisition
Steel		ECE Elevator (India) Mahkota (Malaysia)	Acquisition Acquisition
Galmed (E) Quarto plate activities (D) LA.RE. (I) TAD (I) Fischer (F) Bauelemente Dinslaken (D)	Acquisition Disposal Disposal Acquisition Closure Closure	Ascensores Causi (E) Bongear/Hang Pak (Hong Kong) Britannic Lift Co. (GB) Tepper Aufzüge (D) HABAG (D) Mylau Plant (D)	Acquisition Acquisition Acquisition Acquisition Acquisition Acquisition Closure
Automotive		TK Herouth Ltd. Partnership (ISR)	Acquisition
Greening Donald (CAN)	Disposal	DongYang Elevator (South Korea)	Acquisition
Sofedit (F) Phillips & Temro (USA) Philadelphia Plant (USA) Kendalville (USA) MB Lenk (D)	Acquisition Disposal Closure Mothballed Acquisition	Services Ferrosta (CZ) Rodena (DK) Werkzeugstahl (D) Verder Kunststoffen (NL)	Acquisition Acquisition Disposal Acquisition
Phillips & Temro (USA) Philadelphia Plant (USA) Kendalville (USA)	Disposal Closure Mothballed	Ferrosta (CZ) Rodena (DK)	Acquisition



Portfolio Optimization – Disposals since October 2002

	Number of Entities	Sales	EBT	Net Financial Debt	Pension Obligations	Employees
Fiscal Year 2002/03	12*	€919 m	€1 m	€242 m	€19 m	4,529
1st quarter 2003/04	1	€327 m	€8 m	€1 m	€14 m	2,177
Total	13	€1,246 m	€9 m	€243 m	€33 m	6,706
Subsequent Event	-	-	-	-	-	-



ThyssenKrupp Innovations

Steel

Steel design wheels with Nirosta® cover

- High-quality appearance
- Integrated design flexibility
- Lighter/lower in cost than aluminum





Steel

NSB® NewSteelBody



Automotive

- Open source project to auto manufacturers
- Reference vehicle: Opel Zafira
- Body developed is 24% lighter than reference vehicle

Automotive

ORS® Off-road stabilizers for sport utility vehicles



- Stiff suspension
- High damping
- High torsional rigidity



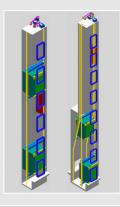
- Soft suspension
- Low damping
- Low torsional rigidity

Hydraulically switching under load

Elevator

TWIN® elevator

- Two independent cabins in one shaft
- Higher transportation performance
- Various reference projects





Conclusion

- ThyssenKrupp: Focused industrial group based on 3 pillars, combining value and growth components
- Clear strategic direction: Portfolio optimization will be stepped up
- Cross-segment development: Driver for technological innovations



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