

Meet your Customer's needs with confidence

Client Need

thyssenkrupp SCS entered into a relationship with this client following the significant growth of their business. Rapid growth prompted a shift in their focus to their core competencies and a need to bring in a 3rd party to handle their warehouse and fulfillment programs.

This program involves:

Pick/Pack/Ship

- ~11,000 packages per week outbound
- The team utilizes pick carts to collect orders
- Orders are audited, packed, and processed for shipment and sorted by ship method
- Most orders loaded into standing FedEx trailer for outbound. Expedited/rush orders are sorted separately and sent out as needed

Production: Embroidery & Cut/Sew

- ~4,000 pieces embroidered per week
- Utilizing two kinds of embroidery machines:
 - 4 Single Head machines for smaller or one-off orders
 - 4 Six-Head machines to run six pieces with the same artwork
- Move orders to Inspection
- Treat each item with hot air to relax the embroidery
- Inspect embroidery for defects or errors
- Cut excess backing
- Fold & bag orders

11,000 **Outbound Packages** Weekly

4,000 **Embroidered Pieces** Weekly

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thyssenkrupp Solution

thyssenkrupp proposed a rapid launch and changeover plan that involved a structured transition from client management of their existing warehouse to thyssenkrupp control. thyssenkrupp put an expert onsite just over a month before the official change to familiarize our team with the current processes and ensure a smooth transition. thyssenkrupp then assumed responsibility for the operation, maintaining the client's existing warehouse, staff, and processes. This integration of thyssenkrupp operation into the established processes meant that the changeover happened seamlessly. The team of ~90 employees already working onsite moved to management by thyssenkrupp without an interruption to their usual operations. Maintaining this existing workforce and programming was key to creating immediate value for the customer.

Results

After four months of thyssenkrupp management, the client is delighted with the performance of the site.

Current success includes:

- Improved quality throughout the operation
- Increase in on-time shipping rates and delivery
- An increase over established SLAs and YoY volumes
- Streamlined processes and reduced labor costs

In the remaining months of the planned six-month transition, thyssenkrupp will begin the changeover to our WMS system, Blue Yonder. This change will create a powerful movement in the Continuous Improvement efforts of this site. The program has a strong track record of increasing visibility, streamlining processes, and simplifying inputs/data entry.

Increased on-time delivery, increased volumes, & reduced operating costs



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