

thyssenkrupp
Materials Services

Eastern Europe

Smart materials and
digital supply chain
solutions - on the way
to the green supply
chain of the future



thyssenkrupp



The Eastern European region of thyssenkrupp Materials Services has been operating in a new line-up since early February 2020. The region is part of the Operating Unit Eastern Europe of thyssenkrupp Materials Services and includes:



3 central and **14** regional warehouses

34 
sales offices

1900 
employees

in **9** 
countries

[thyssenkrupp Materials
Bulgaria](#)

[thyssenkrupp Materials
Croatia](#)

[thyssenkrupp Materials
Hungary](#)

[thyssenkrupp Materials
Poland](#)

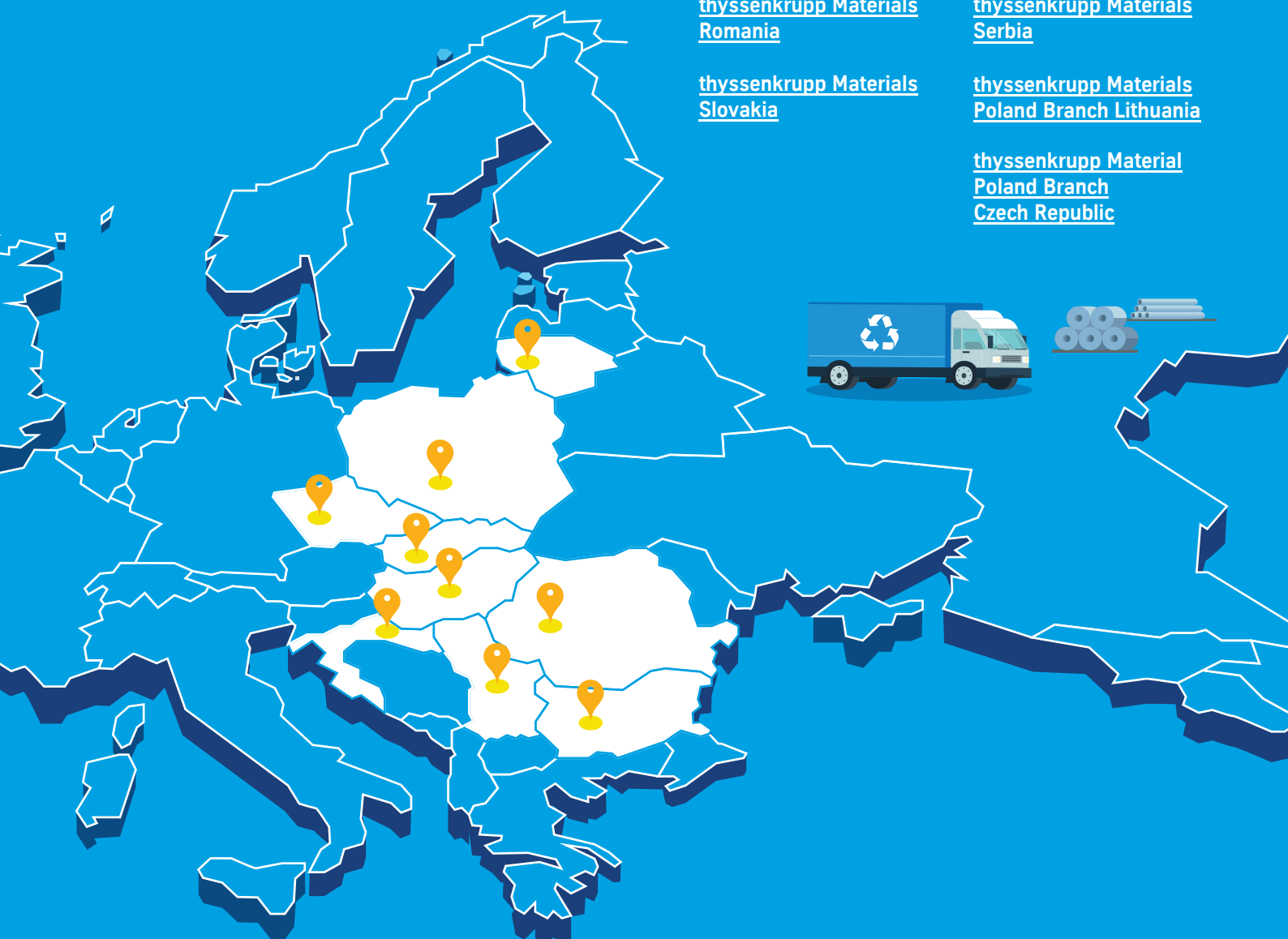
[thyssenkrupp Materials
Romania](#)

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At thyssenkrupp we've known for many years now that we are stronger together. Both locally and globally, we can give our customers ever-improving service and achieve better financial results if we have one common goal, one shared vision in sight:

“ Creating a world in which resources are used in the best possible way – for joint success and a sustainable future ”



thyssenkrupp Materials Services

thyssenkrupp Materials Services has around 380 locations in more than 30 countries and is the largest material distributor in the Western world.

As the largest material distributor, we offer a first-rate selection of basic materials and extended services in the form of standardized and tailor-made solutions. Our portfolio ranges from high-quality basic materials to technical services and the development of intelligent processes in automation, extended supply chain, warehouse- and inventory management. Based on our understanding of the customers' individual requirements, we'll leverage our global network and our decades of expertise in products and materials to boost your efficiency.

Materials Services in Eastern Europe

thyssenkrupp Materials Services is one of the leading materials distributors and service providers in Eastern Europe. With warehouses and sales offices in Bulgaria, Hungary, Poland, Romania, Serbia, Slovakia, Lithuania, Croatia, and the Czech Republic, thyssenkrupp has an almost unique materials trading network in the region.

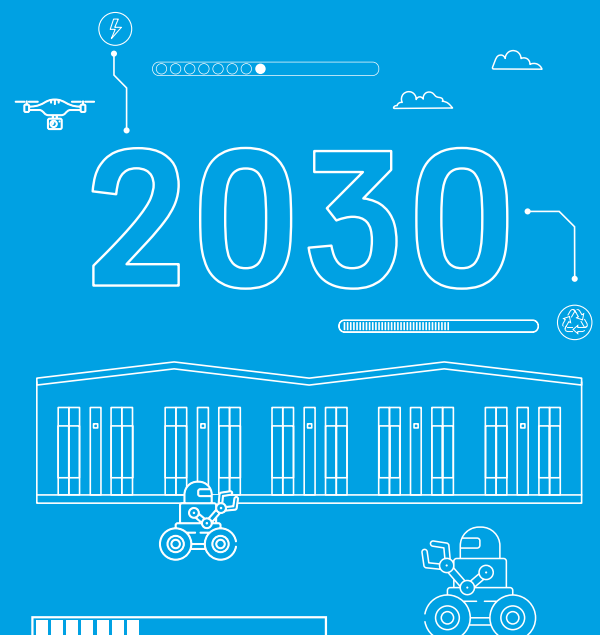
The product portfolio includes carbon and stainless steel, light and non-ferrous metals, and plastics. The company offers customized services such as slitting and cut-to-length, flame, oxygen, plasma and laser cutting and sophisticated surface treatments for all products. The range of services is rounded off by just-in-time deliveries, customer consulting based on outstanding expertise, individual supply chain services and cross-country resource optimization. A total of almost 1900 employees works in 51 locations to meet the needs and requirements of customers.



Jörg Heiles

CEO Operating Unit Materials Eastern Europe,
thyssenkrupp Materials Services

“Our presence, our product and service portfolio and our employees set us apart from our competitors. Our customers are at the heart of all our activities. Solutions and knowledge are available in all countries of the region to bring us even closer to our customers, further strengthening our customer-focused operations. Our success is also determined by the fact that we develop digitalization processes and our business development in close harmony with each other.”





Materials as a Service

thyssenkrupp Materials Services in Eastern Europe is one of the market leaders; a large and mill-independent materials distributor and service provider. There is hardly anything in our everyday lives that has not been supplied, processed or moved by Materials Services. With our products and services, we ensure that day after day cars can come off the production line, buildings can be built, plants can be manufactured and agricultural machines doing their job and energy is being supplied. We take on a key position in the economic fabric – and with it a great deal of responsibility.

Our world is changing with great dynamism. Increasing scarcity of resources, the absolute necessity for truly sustainable action, advancing digitalization in all areas of life - the circumstances are becoming increasingly complex – the entire economy is facing a major transformation.

In the recent years we have been continuously developing from a classic materials trader into an intelligent, sustainably oriented supply chain manager. From the former supplier of “Materials & Services”, we are becoming a company that offers “Materials as a Service”.

Digitalization

thyssenkrupp Materials Services in Eastern Europe is increasingly using smart tools to create value with data and shape the material supply chains of the future. This is no coincidence. In the context of our transformation toward “Materials as a Service”, the digitalization of supply chains plays a crucial role. It is the key to meeting the global challenges.

We do this at every stage of the supply chain and cooperate with partners in:

- Supply chain design
- Warehouse and inventory management
- Outsourcing of the entire processing stages
- Supply of product parts for volume production or for special projects

Complex, resilient and sustainable supply chain management and logistics

The new “Materials as a Service” approach enables us to adapt agilely to new customer needs. Whether it's nearshoring, the increasing need to relocate value-adding stages back to neighboring countries, the demand for resilient supply chains or for demonstrably sustainable products and solutions – with “Materials as a Service” we set the course early on to develop strong yet scalable responses to precisely these new trends.

A key element of our strategy is the intelligent networking of all relevant partners and parameters. At thyssenkrupp Materials Services in Eastern Europe we have made “Connecting Smarter” our mission: We think and develop new, forward-looking ecosystems to manage even the most complex flows of goods intelligently and conserve resources. Digitization is the operational driver for this, our sustainability claim is the driving force.

Our Eastern European-wide, digitally connected warehouse network offers our partners the following services:

- Warehouse and inventory management:
 - Material planning
 - Material storage
 - Just-in-time delivery or on-schedule supply of various materials
- Digitalized process chain from cradle to gate



Sustainable future

Sustainability is an extremely urgent theme and affects everyone. The time to act is now, because real change does not happen overnight. We have developed our “thyssenkrupp Materials Services Sustainability Manifesto in order to support our goal of creating a world in which resources are used in the best possible way – for joint success and a sustainable future.

This manifesto defines our ambition as Materials Service provider and underlines our clear goal: we are going **“beyond clean, green and good”**.



Beyond clean

Fighting climate change and protecting biodiversity is central to us. Therefore, we will operate climate neutrally by 2030 and will reduce all forms of environmental pollution continuously. We will be climate neutral 20 years earlier than previously planned, and 20 years earlier than the EU is having as an ambitious target. As we are the biggest international organization in the Region, we want to contribute and take our responsibility in the market to change the environment.

This includes the increase of the use of green electricity, conversion of lighting to LED, photovoltaic systems and further energy efficiency measures.



Beyond green

We would like to be our customers' first choice for the products and services that they need to decarbonize their supply chain and meet their social criteria. We want to create an ecosystem of green materials suppliers across the Eastern European region and become the Nr. 1. supplier of sustainable materials solutions.

In order to achieve this, we offer environmentally friendly services and products. We provide transparency on CO₂ content; we apply green steel and work in increasing the share of recycled products constantly.



Beyond good

Acting as a responsible member of global society is key to our company. By fostering diversity, enriching the communities in which we live, supporting the education of the region and raising social standards in our supply chain, we will contribute to creating a sustainable world – for our employees, partners and society.

We strengthen our social commitments and provide structured support to the local communities. We consistently work on creating a diverse culture and it is a priority for us to treat everyone equally.

“Integrating GHG transparency into the supply chains of thyssenkrupp is critical. By joining forces with suppliers like mills and using CarbonChain's leading technical solution, the industry can start to build high fidelity emissions transparency, so that decarbonization decisions can be made at the supplier, product, and company levels.

Engaging with our suppliers will help us prepare our supply chains for reporting and carbon pricing regulation, develop meaningful climate goals, and support our ongoing policy engagement.”

| Jörg Heiles



CarbonChain project

thyssenkrupp Materials Services Eastern Europe has reached a Memorandum of Understanding (MoU) with specialist carbon accounting software provider, CarbonChain, to develop an approach to track metal production greenhouse gas emissions and define standards for supplier transparency.

Together, both companies will foster the adoption of digital solutions to track GHG emissions across supply chains. This project is set to enhance transparency for thyssenkrupp Materials Services Eastern Europe, alongside other industry leaders, with detailed insights into its supply chain carbon hotspots, product carbon footprints, and opportunities for emissions reductions.

The overall goal is to support the announced wider decarbonization goals. Suppliers will be able to join in the effort for their own reporting and emissions reduction targets.

