# Miguel López CEO

25th Annual General Meeting of thyssenkrupp AG

February 2, 2024



# Our topics today

- 1) "APEX" Performance program
- 2) Green Transformation
- 3) Portfolio measures
- 4) Executive Board and responsibilities



### Status quo and outlook



**Good springboard** 

Excellent employees, impressive customer base, outstanding technologies



Strategic progress

IPO of thyssenkrupp nucera<sup>1</sup>, positive free cash flow before M&A, buy recommendation for our share



Mid-term targets unchanged

4%-6% adjusted EBIT margin at Group level, positive free cash flow before M&A, consistent dividend payment

### Dividend proposal to the AGM: €0.15 per share



<sup>&</sup>lt;sup>1</sup> Listed company with thyssenkrupp AG as the majority shareholder

### Sustainable improvement in performance thanks to "APEX"





"APEX" performance program to increase the performance of the businesses



Concrete objective: Contribution of up to €2.0 billion to the adjusted EBIT and mitigation of countervailing market effects<sup>1</sup>



Holistic improvement program: Further development of business models, establishment of new working methods



<sup>&</sup>lt;sup>1</sup> by the fiscal year 2024/2025

### Initial progress and measures already implemented



**Business models** 

Transformation of service business in the Decarbon Technologies segment



Sales

Marketing of by-products such as granulated blast furnace slag from steel production



**Assets** 

Renegotiation of leasehold contracts for shipyard capacities at Marine Systems



Sales

Expansion of the service business in materials trading for an aerospace company

Objective: Positive effect of up to €2.0 billion on the adjusted EBIT by fiscal year 2024/2025



# thyssenkrupp – pioneering the green transformation











### Transformation of the steel industry





Steel production secures industrial value chains



Strengthening the competitiveness of Germany and Europe as industrial locations



Decarbonization – a global necessity and growth driver



### Stand-alone solution for Steel Europe





**Increase in performance with APEX** 



Construction of the direct reduction plant initiated, funding pledged by state and federal governments



Great need for green energy; its availability and price are crucial to competitiveness



Pioneering partnerships with players from the energy industry



### Stand-alone solution for Marine Systems





German government explores taking a stake



Growing demand and increase in defense budgets mean growth opportunities



Examination of various options for a standalone solution



Stand-alone solution as the starting point for national and European consolidation



### **Expansion of the Executive Board**



Volkmar Dinstuhl
Responsible for Automotive
Technology since January 1, 2024



Ilse Henne
Responsible for Materials Services
since January 1, 2024



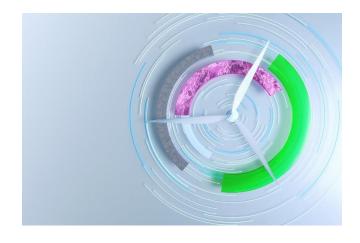
Jens Schulte
Successor to CFO Klaus Keysberg as
of the second half of the fiscal year



## We are pressing ahead resolutely with the transformation



Performance
Top priority on increasing performance



Green Transformation

Decarbonization as an opportunity for profitable growth



Portfolio

Further development with focus on steel and marine business



# engineering. tomorrow. together.

